

# 2019/20

Annual Financial Statements

For the fiscal period ended March 31, 2020



#### RESPONSIBILITY FOR FINANCIAL STATEMENTS

The financial statements are the responsibility of management and are prepared in accordance with International Financial Reporting Standards. The financial information contained in the annual report is consistent with that in the financial statements. The financial statements necessarily include amounts that are based on management's best estimate and judgments which have been reached based on careful assessment of data available through Manitoba Public Insurance Corporation's (the "Corporation") information systems. In the opinion of management, the accounting practices utilized are appropriate in the circumstances and the financial statements fairly reflect the financial position and results of operations of the Corporation.

In carrying out its responsibilities, management maintains appropriate systems of internal and administrative controls designed to ensure that transactions are accurately recorded on a timely basis, are properly approved and result in reliable financial statements. The adequacy and operation of the control systems are monitored on an ongoing basis.

The financial statements were approved by the Board of Directors, which has overall responsibility for their contents. The Board of Directors is assisted with this responsibility by its Audit, Finance and Risk Committee (the "Committee"), which consists primarily of Directors not involved in the daily operations of the Corporation.

The general responsibilities of the Committee are categorized into the following: review of financial reporting, review of internal controls and processes, review of actuarial functions, monitoring of corporate integrity, compliance with authorities and review of performance reporting. The Committee's role is that of oversight in these areas in order to ensure management processes are in place and functioning so as to identify and minimize risks to the business operations.

In carrying out the above responsibilities, this Committee meets regularly with management, and with both the Corporation's external and internal auditors to approve the scope and timing of their respective audits, to review their findings and to satisfy itself that their responsibilities have been properly discharged. The Committee is readily accessible to the external and internal auditors.

The Committee is responsible for the review of the actuarial function. As well, the Committee recommends, for approval, the appointment of the external actuary and their fee arrangements to the Board of Directors. The Appointed Actuary is responsible for ensuring that the assumptions and methods used in the valuation of policy and claims liabilities are in accordance with accepted actuarial practice, applicable legislation and associated regulations or directives. In addition, the Appointed Actuary provides an opinion regarding the valuation of policy and claims liabilities at the balance sheet date to meet all policyholder obligations of the Corporation. Examination of supporting data for accuracy and completeness of assets and their ability to meet the policy and claims liabilities are important elements in forming the Appointed Actuary's opinion.

PricewaterhouseCoopers LLP, the Corporation's appointed external auditors, have audited the financial statements. Their Independent Auditors' Report is included herein. Their opinion is based upon an examination conducted in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as they consider necessary in order to obtain reasonable assurance that the financial statements are free of material misstatement and present fairly the financial position of the Corporation in accordance with International Financial Reporting Standards.

Benjamin Graham

President and Chief Executive Officer

July 22, 2020

Mark Giesbrecht, CPA, CGA

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Vice-President, Finance and Chief Financial Officer

# Independent auditor's report

To the Board of Directors of Manitoba Public Insurance Corporation

# Our opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Manitoba Public Insurance Corporation (the Corporation) as at March 31, 2020 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### What we have audited

The Corporation's financial statements comprise:

- the statement of financial position as at March 31, 2020;
- the statement of operations for the 13 month period then ended;
- the statement of comprehensive income (loss) for the 13 month period then ended;
- the statement of changes in equity for the 13 month period then ended;
- the statement of cash flows for the 13 month period then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

# Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Independence**

We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

# Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Pricewaterhouse Coopers LLP

**Chartered Professional Accountants** 

Winnipeg, Manitoba July 22, 2020



### **ACTUARY'S REPORT**

To the Board of Directors of Manitoba Public Insurance Corporation:

I have valued the policy liabilities and reinsurance recoverables of Manitoba Public Insurance Corporation for its statements of financial position at March 31, 2020 and their change in the statement of operations for the year then ended in accordance with accepted actuarial practice in Canada including selection of appropriate assumptions and methods.

In my opinion, the amount of policy liabilities net of reinsurance recoverables makes appropriate provision for all policy obligations and the financial statements fairly present the results of the valuation.

Joe S. Cheng

Fellow, Canadian Institute of Actuaries

Winnipeg, Manitoba

July 22, 2020

# **Financial Statements**

# **Statement of Financial Position**

		March 31 2020	February 28 2019
(in thousands of Canadian dollars) No	tes	(Note 2)	
Assets			
Cash and cash equivalents	1	236,815	193,108
Investments	1	3,069,398	2,839,530
Investment property 48	<i>5</i>	48,798	49,027
Due from other insurance companies	5	389	1,603
Accounts receivable 2	9	485,567	496,108
Prepaid expenses		4,374	1,603
Deferred policy acquisition costs	7	51,240	32,510
Reinsurers' share of unearned premiums 148	217	218	142
Reinsurers' share of unpaid claims 178	218	5,368	9,814
Property and equipment	3	114,055	114,936
Deferred development costs	7	44,034	57,562
		4,060,256	3,795,943
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Liabilities			
Due to other insurance companies 1	0	702	2,369
Accounts payable and accrued liabilities 1	1	85,591	109,676
Lease obligation 1	2	7,070	3,988
Unearned premiums and fees 1	4	696,966	673,414
Provision for employee current benefits 1	5	24,298	22,840
Provision for employee future benefits 1	6	448,660	456,926
Provision for unpaid claims 178	218	2,149,980	2,084,632
		3,413,267	3,353,845
Equity			
3.	0	691,912	511,753
Accumulated Other Comprehensive Loss 2	1	(44,923)	(69,655)
		646,989	442,098
		4,060,256	3,795,943

Contingent Liabilities (Note 32)

The accompanying notes are an integral part of these financial statements.

Approved by the Board of Directors:

Dr. Mike Sullivan

Chair

Domenic Grestoni, CPA, CGA, ICD.D Chair, Audit, Finance and Risk Committee

# **Statement of Operations**

		13 months ended	12 months ended
For the periods ended		March 31	February 28
(in thousands of Canadian dollars)	Notes	2020	2019
Earned Revenues			
Gross premiums written		1,526,194	1,332,345
Premiums ceded to reinsurers		(19,833)	(16,733)
Net premiums written		1,506,361	1,315,612
Increase in gross unearned premiums		(48,575)	(39,404)
Increase in reinsurers' share of unearned premiums		76	9
Net premiums earned		1,457,862	1,276,217
Service fees and other revenue	22&23	43,405	36,982
The Drivers and Vehicles Act operations recovery	22&24	32,771	30,250
Total Earned Revenues		1,534,038	1,343,449
Claims Costs			
Direct claims incurred - gross		1,009,465	1,031,851
Claims recovered ceded to reinsurers		(644)	(15,926)
Net claims incurred		1,008,821	1,015,925
Claims expense		161,236	143,832
Loss prevention/Road safety		14,495	13,146
Total Claims Costs		1,184,552	1,172,903
Expenses			
Operating		130,906	126,971
Commissions		96,347	85,638
Premiums taxes		44,329	38,788
Regulatory/Appeal		4,953	4,329
Total Expenses		276,535	255,726
Underwriting income (loss)		72,951	(85,180)
Investment income	4	107,221	242,586
Gain (loss) on disposal of property and equipment		(13)	1,739
Net income from operations	25	180,159	159,145

# Statement of Comprehensive Income (Loss)

		13 months ended	12 months ended
For the periods ended		March 31	February 28
(in thousands of Canadian dollars)	Notes	2020	2019
Net income from operations	25	180,159	159,145
Other Comprehensive Income (Loss)	16&21		
Items that will not be reclassified to income			
Remeasurement of Employee Future Benefits		22,035	3,918
Items that will be reclassified to income			
Unrealized gains (losses) on Available for Sale assets		(49,027)	1,976
Reclassification of net realized losses (gains) related to			
Available for Sale assets		51,724	(121,956)
Net unrealized gain (loss) on Available for Sale assets		2,697	(119,980)
Other Comprehensive Income (loss) for the period		24,732	(116,062)
Total Comprehensive Income	·	204,891	43,083

The accompanying notes are an integral part of these financial statements.

# Statement of Changes in Equity

**Accumulated** Other Retained Comprehensive (in thousands of Canadian dollars) Income (loss) **Earnings** Equity Balance as at March 1, 2018 352,608 399,015 46,407 Net income from operations for the year 159,145 159,145 Other comprehensive loss for the year (116,062)(116,062) Balance as at February 28, 2019 511,753 (69,655)442,098 Net income from operations for the period 180,159 180,159 Other comprehensive income for the period 24,732 24,732 Balance as at March 31, 2020 691,912 (44,923)646,989

The accompanying notes are an integral part of these financial statements.

# **Statement of Cash Flows**

	13 months ended	12 months ended
For the periods ended	March 31	February 28
(in thousands of Canadian dollars)  Notes	2020	2019
Cash Flows from (to) Operating Activities:	2020	2017
Net income from operations	180,159	159,145
Non-cash items:	100,137	137,143
Depreciation of property and equipment, and investment property	7,205	4,832
Amortization of deferred development costs	19,573	24,298
Amortization of deterred development costs  Amortization of bond discount and premium	6,712	4,133
Gain on sale of investments	(130,294)	(130,167)
Unrealized gain on Fair Value Through Profit or Loss bonds	(24,872)	(10,144)
Unrealized (gain) loss on pooled real estate fund	80,560	(20,295)
Unrealized (gain) loss on pooled real estate rand Unrealized gain on infrastructure investments	(12,330)	(10,904)
Unrealized loss on Private debt	321	(10,704)
Gain (loss) on disposal of property and equipment	13	(1,739)
Impairment of Available for Sale investments	67,761	(1,737)
Impairment of Available for Sale investments	1,841	3,026
impairment of deferred development costs	196,649	22,185
Net change in non-cash balances:	170/017	22,100
Due from other insurance companies	1,214	(1,600)
Accounts receivable and prepaid expenses	7,770	(18,576)
Deferred policy acquisition costs	(18,730)	(7,783)
Reinsurers' share of unearned premiums and unpaid claims	4,370	(7,371)
Due to other insurance companies	(1,667)	2,198
Accounts payable and accrued liabilities	(24,085)	40,459
Unearned premiums and fees	23,552	44,577
Provision for employee current benefits	1,458	467
Provision for employee future benefits	15,357	14,386
Provision for unpaid claims	65,348	171,898
	74,587	238,655
	271,236	260,840
Cash Flows from (to) Investment Activities:		
Purchase of investments	(1,604,718)	(1,179,471)
Proceeds from sale of investments	1,386,992	1,039,807
Acquisition of property and equipment net of proceeds from disposals	(3,412)	(1,275)
Lease obligation	1,495	(104)
Deferred development costs incurred	(7,886)	(15,695)
	(227,529)	(156,738)
Increase in Cash and Cash Equivalents	43,707	104,102
Cash and cash equivalents beginning of year	193,108	89,006
Cash and Cash Equivalents end of year 4	236,815	193,108
Supplemental cash flow information:	04.7//	FF 0F0
Interest received	81,766	55,053
<u>Dividends received</u>	16,900	16,535

The accompanying notes are an integral part of these financial statements.

#### **Notes to Financial Statements**

March 31, 2020

# 1. Status of Corporation

The Manitoba Public Insurance Corporation (the "Corporation") was incorporated as a Crown Corporation under *The Automobile Insurance Act* in 1970. The Corporation is owned by the Province of Manitoba and the financial results of the Corporation are included in the consolidated financial statements of the Province of Manitoba. In 1974, *The Automobile Insurance Act* was revised and became *The Manitoba Public Insurance Corporation Act* (Chapter A180 of the continuing consolidation of the Statutes of Manitoba). In 1988, the Act was reenacted in both official languages as Chapter P215 of the Statutes of Manitoba. The address of the Corporation's registered office is 234 Donald Street, Winnipeg, Manitoba.

Under the provisions of its Act and regulations, the Corporation operates an automobile insurance division and a discontinued general insurance division. The lines of business for the automobile insurance division provide for Basic Universal Compulsory Automobile Insurance, Extension and Special Risk Extension coverages. For financial accounting purposes, the lines of business for the automobile insurance division and the discontinued general insurance division are regarded as separate operations and their revenues and expenses are allocated on a basis described in the summary of significant accounting policies. For financial reporting purposes, due to the immateriality of the financial results of the discontinued general insurance operations, the operations are reported as part of the Special Risk Extension line of business. The Basic Universal Compulsory Automobile Insurance line of business rates are approved by the Public Utilities Board of Manitoba.

Under *The Drivers and Vehicles Act* (DVA), the Corporation is responsible for DVA operations pertaining to driver safety, vehicle registration and driver licensing, including all related financial, administrative and data processing services.

# 2. Basis of Reporting

#### Statement of Compliance

The financial statements of the Corporation are in such form as prescribed by Section 43(1) of *The Manitoba Public Insurance Corporation Act* and are presented in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

In April 2019, Manitoba Public Insurance Corporation's board approved a change to the Corporations fiscal year-end from February 28 to March 31 as directed by the provincial government to coincide with the Government of Manitoba and other Provincial Crown Corporations. These financial statements represent the first complete fiscal period subsequent to this direction. The current fiscal period includes the 13 months ending March 31, 2020, with comparative financial statements for the 12 months ended February 28, 2019. As a result, information contained in these financial statements may not be entirely comparable. The financial statements for the periods ended March 31, 2020 and February 28, 2019, have been prepared in accordance with IFRS. References to IFRS are based on Canadian generally accepted accounting principles (GAAP) for publicly accountable enterprises as set out in Part 1 of the CPA Canada handbook. Part 1 of the CPA Canada handbook incorporates IFRS as issued by the IASB and interpretations of the International Financial Reporting Interpretations Committee (IFRIC). The financial statements were authorized for issue by the Board of Directors on July 22, 2020.

#### Appointment of External Actuary

The external actuary is appointed by the Board of Directors of the Corporation. With respect to preparation of these financial statements, the Appointed Actuary is required to carry out a valuation of the insurance contract liabilities and to report thereon to the Corporation's Board of Directors. Insurance contract liabilities include unearned premiums and unpaid claims and adjustment expenses.

The Appointed Actuary also uses the work of the external auditors in their verification of the information prepared by the Corporation used in the valuation of the insurance contract liabilities.

#### Appointment of External Auditors

The external auditors are appointed by the Lieutenant Governor in Council to conduct an independent and objective audit of the financial statements of the Corporation in accordance with Canadian generally accepted auditing standards. In carrying out their audit, the external auditors also make use of the work of the Appointed Actuary and their report on the Corporation's insurance contract liabilities. The external auditors' report outlines the scope of their audit and their opinion.

#### **Basis of Presentation**

The Corporation presents its Statement of Financial Position broadly in order of liquidity.

The following balances are generally classified as current: cash and cash equivalents, investments, due to/from other insurance companies, accounts receivable, prepaid expenses, deferred policy acquisition costs, reinsurers' share of unearned premiums and unpaid claims, accounts payable and accrued liabilities, unearned premiums and fees and provision for employee current benefits.

The following balances are generally classified as non-current: investment property, property and equipment (including right-of-use assets), deferred development costs, lease obligations, provision for employee future benefits and provision for unpaid claims.

These statements are presented in thousands of Canadian dollars which is the Corporation's functional and presentational currency except as otherwise specified.

## Seasonality

The automobile insurance business, which reflects the primary business of the Corporation, is seasonal in nature. While net premiums earned are generally stable from quarter to quarter, underwriting income is typically highest in the first and second quarter of each year and lowest in the fourth quarter of each year. This is driven mainly by weather conditions which may vary significantly between quarters.

#### **Basis of Measurement**

The Corporation prepares its financial statements as a going concern, using the historical cost basis, except for financial instruments and insurance contract liabilities and reinsurers' share of unpaid claims. Measurement of the financial instruments is detailed in Note 3. Insurance contract liabilities and reinsurers' share of unpaid claims are measured on a discounted basis in accordance with accepted actuarial practice (which in the absence of an active market provides a reasonable proxy for fair value) as explained in Note 3.

#### **Estimates and Judgments**

The preparation of financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates.

Emergency measures enacted by the federal and provincial governments in response to the COVID-19 pandemic, including social distancing, travel restrictions, and the temporary closure of non-essential businesses, have created significant additional estimation uncertainty in the determination of reported amounts as at March 31, 2020. The Corporation has made assumptions with respect to the duration and severity of these emergency measures as well as the duration of the subsequent economic recovery in estimating the amount and timing of reported amounts as at March 31, 2020. As a result of this significant estimation uncertainty there is a risk that the assumptions used as at March 31, 2020 may change as more information becomes available, resulting in a material adjustment to reported amounts in future reporting periods.

# 3. Summary of Significant Accounting Policies

This summary outlines those accounting policies followed by the Corporation that have a significant effect on the financial statements.

## **Adoption of New and Amended Accounting Standards**

Effective March 1, 2019, the Corporation adopted the following new and amended accounting standards:

#### IFRS 16 - Leases

IFRS 16, Leases was issued in January, 2016 and is intended to replace IAS 17, Leases and related IFRICs. The standard was issued as a result of a joint project with the U.S. Financial Accounting Standards Board. The standard provides a single lessee accounting model whereby a lessee recognizes a right-of-use asset and a lease liability for all leases. A lessee may elect to apply an exemption to the standard for leases with a term of 12 months or less that contain no purchase options; or leases where the underlying asset has a low value. The Corporation adopted this standard effective March 1, 2019. The Corporation has adopted this standard as of March 1, 2019 under the modified retrospective approach, and accordingly, has not restated comparatives for the 2018/19 reporting period.

On adoption of IFRS 16, the Corporation recognized lease liabilities in relation to leases, which had previously been classified as "operating leases" under the principles of IAS 17. These liabilities were measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate (5.95% as at March 1, 2019). Additionally, the Corporation used the transitional practical expedient on its existing finance lease such that the carrying amount of the right-of-use asset and the lease liability at the date of initial application of IFRS 16 was equal to the carrying amount of the lease asset and lease liability immediately before March 1, 2019 measured applying IAS 17. As a result of this accounting change, the Corporation's right-of-use assets increased by \$1.6M and the lease obligation related to those assets increased by \$1.6M.

Right-of-use assets are disclosed in Note 8 and further disclosure on the impacts of IFRS 16 *Leases* adoption is in Note 12 and Note 13.

#### IAS 19 – Employee Benefits

In February 2018 the IASB issued an amendment to IAS 19, *Employee Benefits* that clarifies that if a plan amendment, curtailment or settlement occurs, it will be mandatory that the current service cost and the net interest for the period after the remeasurement be determined using the assumptions used in the remeasurement. The amendments also clarify the effect of a plan amendment, curtailment or settlement on the requirements regarding the asset ceiling. The Corporation has adopted these amendments on March 1, 2019, and has determined there were no significant impacts to the financial statements.

#### Annual Improvements

In December 2017, the IASB issued Annual Improvements Cycle 2015-2017, and included minor amendments to IFRS 3, *Business Combinations*, IFRS 11, *Joint Arrangements*, IAS 12, *Income Taxes*, and IAS 23, *Borrowing Costs*. The annual improvements process is used to make necessary but non-urgent changes to IFRS that are not included in other projects. The amendments issued are all effective for annual periods beginning on or after January 1, 2019. The Corporation has adopted these amendments on March 1, 2019, and has determined there were no material impacts to the financial statements.

#### Investments

Funds available for investments are managed by the Manitoba Department of Finance or administered by external managers that are under contract with the Manitoba Department of Finance, on behalf of the Corporation, in accordance with Section 12(1) of *The Manitoba Public Insurance Corporation Act*.

The Corporation's directly held real estate investments are recorded at cost and are being depreciated over their estimated useful life.

The Corporation has classified or designated its financial assets and liabilities in the following categories:

- available for sale (AFS)
- held to maturity (HTM)
- financial assets and liabilities at fair value through profit or loss (FVTPL)
- loans and receivables
- other financial liabilities

The Corporation accounts for the purchase and sale of securities using settlement date accounting.

#### i) AFS Financial Assets

AFS financial assets are initially measured at fair value on the Statement of Financial Position starting on the settlement date. Subsequent to initial recognition, AFS assets are carried at fair value with changes in fair value recorded in Other Comprehensive Income (OCI) until the asset is disposed of, or has become impaired. As long as an AFS asset is held and not impaired, the gains and losses are not recognized in the Statement of Operations. When the asset is disposed of, or has become impaired, the gain or loss is recognized in the Statement of Operations and is deducted from OCI.

Transaction costs related to AFS financial assets are capitalized on initial recognition.

#### ii) HTM Financial Assets

HTM financial assets are carried at amortized cost on the Statement of Financial Position starting on the settlement date.

Transaction costs related to financial assets and liabilities classified as HTM are capitalized on initial recognition, when applicable.

#### iii) FVTPL Financial Assets

FVTPL financial assets are carried at fair value on the Statement of Financial Position starting on the settlement date and the changes in fair value are recorded in the Statement of Operations.

The fair values of FVTPL bonds including federal, provincial, certain municipal, certain hospitals, other provinces and corporations are estimated based on bid prices of these or similar investments.

Transaction costs related to FVTPL financial assets are recognized in the Statement of Operations on initial recognition.

#### Loans and Receivables

Accounts receivable and due from other insurance companies are designated as loans and receivables and are carried at amortized cost using the effective interest method. These receivables include financing plans for customers using interest rates set at the prime rate of the Corporation's principal banker plus 2.0 per cent and updated at each fiscal quarter. The interest rate for a customer remains unchanged throughout the term of the policy.

#### Cash and Cash Equivalents

Cash and cash equivalents are comprised of cash, current operating accounts, provincial short term deposits (less than 90 days at the time of purchase) and funds held in trust on behalf of other insurance companies and are designated as AFS.

# Impairment of Financial Assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For equity investments classified as AFS, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- Significant financial difficulty of the issuer or counterparty; or
- Default or delinquency in interest or principal payments; or
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider; or
- It is becoming probable that the borrower will enter bankruptcy or financial reorganization; or
- The disappearance of an active market for that financial asset because of financial difficulties; or
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group.

For financial assets carried at amortized cost, the amount of the impairment loss recognized is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

When an AFS asset is considered to be impaired, cumulative gains or losses previously recognized in OCI are reclassified to net income (loss) in the period. Subsequent declines in value continue to be recorded through net income (loss).

With the exception of AFS equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through net income (loss) to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

In respect of AFS equity securities, impairment losses previously recognized in net income (loss) are not reversed through net income (loss). Any increase in fair value subsequent to an impairment loss is recognized in OCI.

#### Derecognition of Financial Assets

The Corporation derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Corporation neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Corporation recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Corporation retains substantially all the risks and rewards of ownership of a transferred financial asset, the Corporation continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

# Financial Liabilities

All financial liabilities are designated as other financial liabilities and are recorded in the Statement of Financial Position at amortized cost. Financial liabilities include:

- Due to other insurance companies and Accounts payable and accrued liabilities which are all current liabilities; and
- Lease obligations (financing lease obligation prior to March 1, 2019) which is a non-current liability, payable over the life of the applicable leases.

The carrying value of the Corporation's financial liabilities approximates their fair value.

#### Derivatives

The Corporation uses currency swaps to manage the currency risk on specific foreign exchange denominated assets. Any gains or losses are recorded in the Statement of Operations under the heading "Investment income," on a fair value basis.

A currency swap is a contractual agreement for specified parties to exchange the cash flow of one currency for a fixed cash flow of another currency.

#### Fair Value Determination

The fair values of financial instruments are obtained from external pricing services and are based on bid prices for financial assets. Cash equivalent investments comprise investments due to mature within 90 days from the date of purchase and are carried at fair value. Refer to Note 4 for further information on the fair value of financial instruments.

#### **Deferred Policy Acquisition Costs**

To the extent premium acquisition costs such as commissions and premium taxes are recoverable from unearned premiums, they are deferred and amortized to income over the term of the related policies.

#### **Property and Equipment**

Property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses. Replacement costs are capitalized when incurred and if it is probable that future economic benefits associated with the item will flow to the Corporation and the cost of the item can be measured reliably. All repairs and maintenance costs are recognized in net income (loss) during the period in which they occur.

Depreciation is provided on a straight-line basis which will depreciate the cost of each asset to its residual value over its estimated useful life:

#### Land & Buildings

•	HVAC systems	20 years
•	land improvements	25 years
•	roofing systems	30 years
•	elevators/escalators	30 years
•	buildings	40 years

#### Furniture & Equipment

•	computer equipment	3 years
•	vehicles	5 years
•	furniture and equipment	10 years
•	demountable wall systems	10 years

Buildings held under a long-term lease arrangement are depreciated on a straight-line basis over 40 years. Leasehold improvements are carried at cost and are depreciated over the term of the lease plus the first renewal period. Depreciation of construction in progress will begin, in accordance with the above policy, when construction has been completed. Land is not subject to depreciation and is carried at cost.

## **Investment Property**

In the determination of what constitutes investment property relative to property and equipment, the Corporation has considered the intended use of the property, the ability to sell the property, and the ability of the Corporation to lease the property or a portion of the property under a lease. As a result of the adoption of IFRS 16 *Leases*, prior to March 1, 2019, the Corporation considered the intended use of the property, the ability to sell the property, and the ability of the Corporation to lease the property or a portion of the property under a finance lease.

The Corporation's investment property, which is property held to earn rentals and/or capital appreciation, is measured initially at its cost, including transaction costs. The Corporation has elected to use the cost model to subsequently value its investment property. Therefore, the investment property's carrying amount is valued at cost less accumulated depreciation and impairment losses. Depreciation is based on the useful life of each component of the investment property along with the property's residual value.

The fair value of the investment property is disclosed based on an external valuation that occurs every other year. The fair value disclosed is based on the most recent valuation which was conducted for February 28, 2019.

The Corporation assesses its investment property for impairment on an annual basis in accordance with the impairment test guidance set forth in IAS 36, *Impairment of Assets*. Based on this assessment it was determined the investment property was not impaired as at March 31, 2020.

Depreciation is provided on a straight-line basis which will depreciate the cost of each asset to its residual value over its estimated useful life:

HVAC systems
 roofing systems
 elevators/escalators
 buildings
 20 years
 30 years
 40 years

Tenant improvements are carried at cost and are depreciated over the term of the lease plus the first renewal period. Depreciation of construction in progress will begin, in accordance with the above policy, when construction has been completed and the investment property is deemed available for use. Land is not subject to depreciation and is carried at cost.

#### **Deferred Development Costs (Intangible Assets)**

The costs of developing major information systems that are expected to provide an economic benefit to the Corporation are deferred to future periods. These information system expenditures are stated at cost net of accumulated amortization and accumulated impairment losses and are amortized on a straight-line basis over five years unless the useful life is deemed to be shorter, starting the month after the asset becomes available for use.

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognized if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognized for internally-generated intangible assets is the sum of the expenditure incurred, including directly assigned employee costs, from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognized, development expenditures are recognized in net income (loss) in the period in which they are incurred. Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortization and accumulated impairment losses.

#### Impairment of Tangible and Intangible Assets (Other Than Financial Assets)

When specific events or circumstances arise, the Corporation reviews the carrying amount of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the Corporation estimates the recoverable amount of the cash generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognized as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash generating unit is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized as income immediately.

# Leasing

#### Manitoba Public Insurance as a Lessee

Effective March 1, 2019, the Corporation adopted IFRS 16 *Leases*. Below is a discussion of the current accounting policy, and the accounting policy applicable before March 1, 2019.

#### Policy applicable on and after March 1, 2019

The Corporation, as a lessee, recognizes a right-of-use asset and a lease liability at the lease's commencement date. The right-of-use asset is initially measured at cost which is comprised of the amount of the initial lease liability and any lease payments made at or before the commencement date less any lease incentives received, initial direct costs and restoration costs. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term plus renewal options expected to be exercised on a straight-line basis.

The lease liability arising from the lease is originally measured on a present value basis. Lease liabilities include the net present value of fixed payments (including in-substance fixed payments), less any lease incentives receivable, variable lease payments that are based on an index or a rate, amounts expected to be payable by the lessee under residual value guarantees, the exercise price of a purchase option if the lessee is reasonable certain to exercise that option, and payment of penalties for terminating a lease if the lease term reflects the lessee exercising that option. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be determined, or the Corporation's incremental borrowing rate. Generally, the Corporation uses its incremental borrowing rate as the discount rate.

#### Policy applicable prior to March 1, 2019

Assets held under finance leases are initially recognized as assets of the Corporation at their fair value at the commencement of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the Statement of Financial Position as a finance lease liability.

Lease payments are apportioned between finance expenses and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### Manitoba Public Insurance as a Lessor

Manitoba Public Insurance leases retail, office and parking space in Cityplace properties, a building and parking facilities owned by Manitoba Public Insurance. The lease payments are recognized as on a straight-line basis over the lease term through net income (loss), except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. There is no significant impacts to the financial statements to the leases where the Corporation acts as the lessor as a result of the adoption of IFRS 16 *Leases*, on March 1, 2019.

#### Revenue

#### Premiums

Written premiums comprise the premiums on contracts commencing in the fiscal year. Earned premiums represent the portion of written premiums earned through the year on a prorata basis by way of insurance coverage. Written and earned premiums are stated gross of commissions and premium taxes payable and are reported on a gross basis and net of amounts ceded to reinsurance companies.

#### **Unearned Premiums**

The liability for unearned premiums is the portion of premiums that relate to the unexpired term of each insurance contract.

#### Interest Revenue

Interest revenue is recognized when it is probable that the economic benefits will flow to the Corporation and the amount of revenue can be measured reliably. Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Investment Income

Investment income is recorded as it accrues. Dividend income from investments is recognized when the Corporation's rights to receive payments is established. Dividend income on common and preferred shares is recorded on the ex-dividend date. Distributions on pooled funds are recorded on the income distribution date. Gains and losses are determined and recorded as at the trade date, and are calculated on the basis of average cost. The effective interest rate method is used to amortize premiums or discounts on the purchase of bonds.

#### Realized Gains and Losses

The realized gain or loss on disposal of an investment is the difference between the proceeds received, net of transaction costs, and its original cost or amortized cost as appropriate.

The realized gain or loss on disposal of property and equipment is the difference between the proceeds received, net of transaction costs, and its original cost or depreciated cost as appropriate.

#### Unrealized Gains and Losses

Unrealized gains or losses represent the difference between the carrying value at the period-end and the carrying value at the previous period-end or purchase value during the period, less the reversal of previously recognized unrealized gains or losses in respect of disposals during the period.

#### **Provisions**

Provisions are recognized when the Corporation has a present obligation (legal or constructive) as a result of a past event, it is probable that the Corporation will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### Provision for Employee Current Benefits

The provision for employee current benefits includes accruals for vacation pay and sick pay determined in accordance with the Collective Agreement and Corporate policy.

#### Provision for Employee Future Benefits

Included in the provision for employee future benefits are the pension benefit plan and other benefit plans.

#### i. Pension Benefit Plan

The employees of the Corporation are members of a defined benefit pension plan administered under *The Civil Service Superannuation Act*. Included in the accounts is a provision for the employer's future pension liability calculated on an indexed basis. The provision for pension is actuarially determined on an annual basis using the projected benefit method prorated on services. The actuarial present value of the accrued pension benefits is measured using the Corporation's best estimates based on assumptions relating to market interest rates at the measurement date based on high quality debt instruments, salary changes, withdrawals and mortality rates. Changes in experience gains and losses are recognized in the current period. Current service costs and interest costs are recognized in net income (loss) in the current period. Actuarial gains and losses are recognized in OCI in the current period.

The Corporation values its pension benefit plan annually, the most recent valuation is at December 31, 2019. Roll-forward procedures are performed to ensure that the December 31, 2019 valuation is a reliable estimate of the valuation at March 31, 2020.

#### ii. Other Benefit Plans

Other benefit plans consist of two post-retirement extended health plans and severance pay benefits.

The provision for post-retirement extended health benefits is actuarially determined on an annual basis using the projected benefit method prorated on services, which includes the Corporation's best estimates based on assumptions relating to retirement ages of employees and expected health costs. Changes in experience gains and losses are recognized in the current period. Current service costs and interest costs are recognized in net income (loss) in the current period. Actuarial gains and losses are recognized in OCI in the current period.

Employees of the Corporation are entitled to severance pay in accordance with the Collective Agreement and Corporate policy. The provision for severance pay is actuarially determined on an annual basis using the projected benefit method prorated on services, without salary projection, which includes the Corporation's best estimates based on assumptions relating to the proportion of employees that will ultimately retire.

#### **Provision for Unpaid Claims**

IFRS 4, Insurance Contracts permits the continued use of insurance liability valuation methods previously used under pre-IFRS Canadian Generally Accepted Accounting Principles (GAAP). The Corporation establishes reserves for payment of claims and adjustment expenses that arise from the Corporation's insurance products. The reserve balance represents the expected ultimate cost to settle claims occurring prior to, but still outstanding as of, the reporting date. There are two categories of loss reserves: (1) reserves for reported losses and (2) reserves for incurred but not yet reported (IBNR) losses. In addition, reserves are set up for internal loss adjustment expenses, which include estimated internal costs and other expenses that are expected to be incurred to finalize the settlement of the losses. The Corporation discounts its liabilities for unpaid claims and includes a provision for adverse deviations. Liabilities for unpaid claims are estimated using the input of assessment for individual cases reported to the Corporation and statistical analyses for the claims incurred but not reported. Claims and adjustment expenses are charged to income as incurred.

All of the Corporation's insurance policies meet the definition of an insurance contract and have been accounted for in accordance with IFRS 4.

Reinsurers' share of unpaid claims are recognized when the related gross insurance claim is recognized according to the terms of the relevant reinsurance contracts.

#### Liability Adequacy Test

At each reporting period, insurance liability adequacy tests are performed to ensure the adequacy of the contract liabilities, net of related Deferred Policy Acquisition Costs (DPAC) and Reinsurers' Share of Unpaid Claims. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities, are used. A premium deficiency exists when estimated future claims and related expenses exceed unearned premiums. Any resulting deficiency is recognized first by writing down the DPAC with any remainder recognized as a premium deficiency in unpaid claims.

#### Salvage and Subrogation

Recoveries from salvage and subrogation are recorded as an offset to claims costs. Expected future subrogation recoveries are included in the provision for unpaid claims.

#### **Structured Settlements**

In the normal course of tort claims adjudication, the Corporation settles certain long-term claims losses through the purchase of annuities under structured settlement arrangements with life insurance companies. As the Corporation does not retain any interest in the related insurance contract and obtains a legal release from the claimant, any gain or loss on the purchase of the annuity is recognized in the Statement of Operations at the date of purchase and the related claims liabilities are derecognized. While, the Corporation remains exposed to the credit risk that the life insurance companies may fail to fulfill their obligations, management believes this risk to be remote.

#### Allocation of Revenue, Claims Incurred and Expenses

Premiums written, premiums earned and claims incurred are allocated directly to the division writing the insurance risk.

Service fees and other revenue are allocated to the automobile insurance division lines of business and *The Drivers and Vehicles Act* operations on the following basis:

- Identifiable direct service fees and other revenue are allocated to each line of business.
- ii. Where direct allocation is not possible, service fees and other revenue are prorated to each line of business based mainly on factors such as premiums written ratios, expense allocation ratios and investment income allocation ratios. The formulas developed for the allocation of service fees and other revenue are approved by the Board of Directors.

Investment income is allocated to the automobile insurance division lines of business, *The Drivers and Vehicles Act* operations and the discontinued general insurance division based on a monthly averaging of the funds available within each division.

Expenses, including claims expense, are allocated to the automobile insurance division lines of business and *The Drivers and Vehicles Act* operations on the following basis:

- i. Identifiable direct expenses are charged to each line of business.
- ii. Where direct allocation is not possible, expenses are prorated to each line of business based mainly on factors such as space, number of employees, time usage, Contact Centre statistics, premiums written ratios and net claims incurred ratios. The basis for allocation of indirect shared expenses is approved by the Board of Directors.
- iii. The allocation of improvement initiative costs is based on a review of each project to determine which line of business will benefit from the project. The allocation basis for each project is approved by the Board of Directors.

#### Reinsurance Ceded

Premiums, claims and expenses are reported gross and net of amounts due to and recoverable from reinsurers. Estimates of amounts recoverable from reinsurers on unpaid claims are recorded separately from estimated amounts payable to policyholders.

The reinsurers' share of unearned premiums is recognized as an asset in a manner which is consistent with the method used in determining the unearned premium liability.

### **Foreign Currency**

Monetary items denominated in foreign currencies are adjusted to reflect the exchange rate in effect at the year-end. Revenue and expense items in foreign currencies are translated at the exchange rate in effect at the transaction date. Unrealized gains or losses arising on translation are charged to operations in the current year.

Changes in unrealized foreign exchange currency translation amounts for AFS equity investments are recorded in OCI, and included in accumulated other comprehensive income (AOCI) until recognized in the Statement of Operations.

#### **Comprehensive Income**

Comprehensive income consists of net income from operations and other comprehensive income (loss). Changes in unrealized gains and losses on financial assets classified as AFS are recorded in OCI, and included in AOCI until recognized in the Statement of Operations. Actuarial gains and losses on employee future benefits amounts are recorded in OCI and included in AOCI. AOCI is included on the Statement of Financial Position as a separate component.

# Critical Accounting Judgments and Key Sources of Estimation Uncertainty

In the application of the Corporation's accounting policies, management is required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period; or in the period of the revision and future periods if the revision affects both current and future periods.

#### Allowance for Doubtful Accounts

The Corporation must make an assessment of whether accounts receivable are collectible from customers. Accordingly, management establishes an allowance for estimated losses arising from non-payment of accounts receivable.

# Deferred Development Costs (Intangible Assets)

Deferred development costs represent a significant portion of ongoing expenditures related to information systems development. Management estimates the expected period of benefit over which capitalized costs will be amortized. The considerations which form the basis of the assumptions for these estimated useful lives include the timing of technological obsolescence and customer service requirements, as well as historical experience and internal plans for the projected use of the information systems.

#### **Provision for Unpaid Claims**

With respect to preparation of these financial statements, the Appointed Actuary is required to carry out a valuation of the insurance contract liabilities and to provide an opinion to the Corporation's Board of Directors regarding their appropriateness at the reporting date. The factors and techniques used in the valuation are in accordance with accepted actuarial practice, applicable legislation and associated regulations.

Provisions for unpaid claims and adjustment expenses are valued based on Canadian accepted actuarial practice, which are designed to ensure the Corporation establishes an appropriate reserve on the Statement of Financial Position to cover insured losses with respect to the reported and unreported claims incurred as of the end of each accounting period. The insurance contract liabilities include a provision for unpaid claims and adjustment expenses on the expired portion of policies and of future obligations on the unexpired portion of policies. In performing the valuation of the liabilities for these contingent future events, the Appointed Actuary makes assumptions as to future loss ratios, trends, reinsurance recoveries, investment rates of return, expenses and other contingencies, taking into consideration the circumstances of the Corporation and the nature of the insurance policies.

The assumptions underlying the valuation of provisions for unpaid claims and adjustment expenses are reviewed and updated by the Corporation on an ongoing basis to reflect recent and emerging trends in experience. Sensitivity of these assumptions and the impact on net insurance contract liabilities and equity are fully disclosed in Note 18.

# Provision for Employee Current Benefits

The Corporation has a sick leave plan included in the employee current benefits. The determination of expenses and liabilities associated with the sick leave plan requires the use of critical assumptions such as discount rates and expected sick leave. Due to the nature of the estimates used, there is inherent measurement uncertainty within the employee current benefit assumptions.

### Provision for Employee Future Benefits

The Corporation has a defined benefit pension plan, severance benefit plan and post retirement extended health benefit plans. The determination of expenses and liabilities associated with employee future benefits requires the use of critical assumptions such as discount rates, expected mortality rate, inflation rates, expected salary increases and expected health care cost increases. Due to the nature of the estimates used in the valuation process there is inherent measurement uncertainty within the employee future benefit assumptions. See Note 16 for further details of the significant estimates and changes impacting the current period financial statements.

#### Fair Value of Level 3 AFS and FVTPL Investments

Level 3 assets and liabilities would include financial instruments whose values are determined using internal pricing models, discounted cash flow methodologies, or similar techniques that are not based on observable market data, as well as instruments for which the determination of estimated fair value requires significant management judgment or estimation. See Note 4 for further details of valuation methods and assumptions.

#### **Future Changes in Accounting Policy and Disclosure**

Certain new standards, interpretations, amendments and improvements to existing standards were issued by IASB or IFRIC that are mandatory for annual reporting periods beginning on January 1, 2020; or later periods. The standards that may have an impact to the Corporation are:

#### IFRS 7 - Financial Instruments: Disclosures

In December 2011, IFRS 7 Financial Instruments: Disclosures was amended to require additional financial instrument disclosures upon transition from IAS 39 Financial Instruments: Recognition and Measurement to IFRS 9 Financial Instruments. The amendments are effective upon adoption of IFRS 9, which is effective for annual periods beginning on or after January 1, 2018. However, in September 2016, IFRS 4 Insurance Contracts was amended to provide an option of a temporary exemption from applying IFRS 9 for entities whose predominant activity is issuing insurance contracts within the scope of IFRS 4. Therefore, qualifying entities will have the option to adopt IFRS 9 upon the adoption of IFRS 17 Insurance Contracts. The Corporation qualified for a temporary exemption. However, further delays of IFRS 17 announced in November 2018 and March 2020 result in the availability of additional temporary exemptions of IFRS 9. The Corporation also qualified for this exemption. Thus, the amended IFRS 7 is effective for annual periods beginning on or after January 1, 2023. The Corporation is currently evaluating the impact that this standard will have on its financial statements.

#### IFRS 9 - Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 *Financial Instruments* which replaces IAS 39, *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after January 1, 2018. The standard provides guidance on the classification and measurement of financial instruments, impairment of financial assets, and hedge accounting.

The standard addresses classification and measurement of financial assets and replaces the multiple category and measurement models in IAS 39. The standard requires financial assets to be recorded at amortized cost or fair value depending on the Corporation's business model for managing the assets and their associated cash flow characteristics. All financial assets are to be measured at fair value on the Statement of Financial Position if they are not measured at amortized cost. IFRS 9 allows financial assets or financial liabilities not classified as amortized cost to be recognized as FVTPL or as fair value through OCI (FVOCI).

At initial recognition, the Corporation may irrevocably designate a financial asset as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch. For equity investments measured at FVOCI, dividends that do not clearly represent a return of investment are recognized in net income (loss) under investment income. Other gains and losses associated with such instruments remain in AOCI indefinitely.

The standard introduces an expected credit loss model, which applies to all financial assets unless designated or classified as FVTPL. This impairment model requires a 12 month expected credit loss provision at initial recognition. Subsequently, a significant increase to credit risks of a financial asset will result in an increase of the impairment provision to the financial asset's lifetime expected credit loss. In the event that significant credit risks are reduced, the impairment model allows for the provision to return to the financial asset's 12

month expected credit loss. Changes in the impairment provision will flow through the Statement of Operations.

Requirements for financial liabilities were added in October 2010 which largely carried forward existing requirements in IAS 39, except that fair value changes due to credit risk for liabilities designated as FVTPL would generally be recorded in OCI. This standard also replaces the rule-based hedge accounting requirements in IAS 39 to more closely align the accounting with risk management activities.

In September 2016, the IASB issued amendments to IFRS 4 to address concerns regarding the different effective dates of IFRS 9 and the forthcoming new insurance contract standard IFRS 17.

Entities that issue insurance contracts within the scope of IFRS 4 will be provided with two options, the overlay and the deferral approaches. The overlay approach will permit insurers to exclude from net income (loss) and recognize in OCI the difference between the amounts that would be recognized in net income (loss) in accordance with IFRS 9 and the amounts recognized in net income (loss) in accordance with IAS 39. The deferral approach will allow insurers whose activities are predominantly connected with insurance the option to temporarily defer adoption of IFRS 9 until annual periods beginning on or after January 1, 2023.

The IASB considers entities with a "predominance ratio" greater than 90 per cent or greater than 80 per cent and the entities do not engage in significant activity unconnected with insurance at December 31, 2015 to qualify for the deferral approach. The Corporation exceeded the 80 per cent ratio at that date and does not engage in significant activity unconnected with insurance, and as a result will apply the deferral approach.

Under the deferral approach, financial assets must be classified based on their contractual cash flow characteristics. Financial assets may give rise to cash flows that are solely payments of principal and interest (SPPI) on the outstanding principal amount. Principal generally refers to the fair value of a financial asset at the time of initial recognition. Interest refers to consideration for the time value of money along with credit risk associated with the principal amount outstanding over time, however interest could also include consideration for other basic lending risks, costs and profit margin.

Financial assets may be managed on a fair value basis. Managed on a fair value basis refers to the objective of realizing changes in fair values through regular trading activity, where the collection of contractual cash flows is incidental, not integral to this objective.

IFRS 9 provides an irrevocable election at initial recognition to classify particular financial assets as FVTPL or FVOCI. The Corporation is evaluating the impact these elections will have on the financial statements.

The fair values of the Corporation's financial assets based on contractual cash flow characteristics can be seen in Note 4.

#### IFRS 17 - Insurance Contracts

IFRS 17 *Insurance Contracts* was issued in May 2017 and will replace IFRS 4 *Insurance Contracts*. The intent of the standard is to establish consistent recognition, measurement, presentation and disclosure principles to provide relevant and comparable reporting of insurance contracts across jurisdictions.

The standard requires entities to measure insurance contract liabilities as the risk-adjusted present value of the cash flows plus the contractual service margin, which represents the unearned profit the entity will recognize as future service is provided. This is referred to as the general model. Expedients are specified, provided the insurance contracts meet certain conditions. The premium allocation approach is permitted for the liability for remaining coverage on contracts with a duration of one year or less. If, at initial recognition or subsequently, the contractual service margin becomes negative, the contract is considered onerous and the excess is recognized immediately in the Statement of Operations. The standard also includes significant changes to the presentation and disclosure of insurance contracts within entities' financial statements.

IFRS 17 is effective for annual reporting periods beginning on or after January 1, 2023. The standard is to be applied retrospectively unless impracticable, in which case a modified retrospective approach or fair value approach is to be used for transition. Early application is permitted where entities have also adopted IFRS 15 Revenue from Contracts with Customers and IFRS 9 Financial Instruments. The Corporation is currently evaluating the impact that this standard will have on its financial statements.

#### **Annual Improvements**

The annual improvements process is used to make necessary but non-urgent changes to IFRSs that are not included in other projects.

In May 2019, the IASB issued an exposure draft for the Annual Improvements Cycle 2018-2020, and included minor proposed amendments to IFRS 1 *First-time Adoption of International Reporting Standards*, IFRS 9 *Financial Instruments*, IFRS 16 *Leases*, and IAS 41 *Agriculture*. The IASB is expected to issue these IFRS amendments in mid-2020. The annual improvements process is used to make necessary but non-urgent changes to IFRS that are not included in other projects. The effective date for the proposed amendments issued will be decided by the IASB after they are issued. The Corporation is evaluating the impact these proposed amendments will have on its financial statements.

### Conceptual Framework for Financial Reporting

In March 2018, the IASB revised its conceptual framework for financial reporting. The revised framework includes a new chapter on measurement, guidance on reporting financial performance, improved definitions and guidance, and clarifications on important topics (e.g., the roles of stewardship, prudence, and measurement uncertainty in financial reporting). The IASB has also issued amendments that update references to the framework in certain standards. The amendments are effective for annual periods beginning on or after January 1, 2020. The Corporation is currently evaluating the impact these amendments will have on its financial statements.

# 4. Cash, Cash Equivalents, and Investments

Cash consists of cash net of cheques issued in excess of amounts on deposit.

Cash equivalent investments have a total principal amount of \$130.7 million (February 28, 2019 – \$184.3 million) comprised of provincial short-term deposits with effective interest rates of 0.64 per cent (February 28, 2019 – 1.60 per cent), with interest receivable at varying dates.

The Corporation has an unsecured operating line of credit with its principal banker in the amount of \$5.0 million (February 28, 2019 - \$5.0 million). The unsecured operating line of credit remained unutilized at February 28, 2019 (February 28, 2019 - nil).

#### Cash, Cash Equivalents and Investments

Financial Instruments					
				Non-	Total
As at March 31, 2020	Classified	Classified	Classified	Financial	Carrying
(in thousands of Canadian dollars)	as AFS	as HTM	as FVTPL	Instruments	Value
Cash and cash equivalents	236,815	-	-	-	236,815
Bonds					
Federal	-	-	32,908	-	32,908
Manitoba:					
Provincial	5,835	-	123,198	-	129,033
Municipal	-	22,391	33,832	-	56,223
Schools	-	497,462	-	-	497,462
Other provinces:					
Provincial	100,790	-	907,674	-	1,008,464
Municipal	-	-	74,220	-	74,220
Corporations	134,027	-	398,456	-	532,483
	240,652	519,853	1,570,288	-	2,330,793
Private Debt	109,707	-	13,346	-	123,053
Other investments	349	-	-	-	349
Infrastructure	-	-	123,663	-	123,663
Equity investments	371,703	-	-	-	371,703
Pooled real estate fund	-	-	119,837	-	119,837
Investments	722,411	519,853	1,827,134	-	3,069,398
Investment property	-	-	-	48,798	48,798
Total	959,226	519,853	1,827,134	48,798	3,355,011

### Financial Instruments

Total

					Total
As at February 28, 2019	Classified	Classified	Classified as	Non-Financial	Carrying
(in thousands of Canadian dollars)	as AFS	as HTM	FVTPL	Instruments	Value
Cash and cash equivalents	193,108	-	-	-	193,108
Bonds					
Federal	-	-	29,402	-	29,402
Manitoba:					
Provincial	-	-	127,338	-	127,338
Municipal	-	24,707	32,396	-	57,103
Schools	-	546,309	-	-	546,309
Other provinces:					
Provincial	-	-	1,038,694	-	1,038,694
Municipal	-	-	64,975	-	64,975
Corporations	-	-	114,813	-	114,813
	-	571,016	1,407,618	-	1,978,634
Other investments	378	-	-	-	378
Infrastructure	-	-	111,996	-	111,996
Equity investments	465,206	-	-	-	465,206
Pooled real estate fund	-	-	283,316	-	283,316
Investments	465,584	571,016	1,802,930	-	2,839,530
Investment property	-	-	-	49,027	49,027
Total	658,692	571,016	1,802,930	49,027	3,081,665

Gross unrealized gains and gross unrealized losses included in AOCI on AFS equity and other investments are comprised as follows:

As at March 31, 2020		Unrealized	
(in thousands of Canadian dollars)	Book Value	Gains/Losses	Fair Value
Equity Investments			
With unrealized gains	198,305	279	198,584
With unrealized losses	173,921	(802)	173,119
Subtotal - Equity Investments	372,226	(523)	371,703
Bonds			
With unrealized gains	181,474	1,388	182,862
With unrealized losses	58,684	(894)	57,790
Subtotal - Bonds	240,158	494	240,652
Private Debt			
With unrealized gains	109,707	-	109,707
Subtotal - Private Debt	109,707	-	109,707
Other Investments			
With unrealized gains	314	35	349
	314 314	35 35	349 349
With unrealized gains			
With unrealized gains Subtotal - Other Investments	314	35	349
With unrealized gains Subtotal - Other Investments	314	35	349
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments	314	35 6	349
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments As at February 28, 2019	314 722,405	35 6 Unrealized	349 722,411
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments  As at February 28, 2019 (in thousands of Canadian dollars)	314 722,405	35 6 Unrealized	349 722,411
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments  As at February 28, 2019 (in thousands of Canadian dollars) Equity Investments	314 722,405	35 6 Unrealized	349 722,411
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments  As at February 28, 2019 (in thousands of Canadian dollars) Equity Investments With unrealized gains	314 722,405 Book Value	35 6 Unrealized Gains/Losses	349 722,411 Fair Value
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments  As at February 28, 2019 (in thousands of Canadian dollars) Equity Investments With unrealized gains With unrealized losses	314 722,405 Book Value 468,408	35 6 Unrealized Gains/Losses (3,202)	349 722,411 Fair Value 465,206
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments  As at February 28, 2019 (in thousands of Canadian dollars) Equity Investments With unrealized gains With unrealized losses Subtotal - Equity Investments	314 722,405 Book Value 468,408	35 6 Unrealized Gains/Losses (3,202)	349 722,411 Fair Value 465,206
With unrealized gains Subtotal - Other Investments Total AFS Equity and Other Investments  As at February 28, 2019 (in thousands of Canadian dollars) Equity Investments With unrealized gains With unrealized losses Subtotal - Equity Investments Other Investments	314 722,405 Book Value 468,408 468,408	35 6 Unrealized Gains/Losses (3,202) (3,202)	349 722,411 Fair Value 465,206 465,206

AFS financial assets where the investment's underlying cost is greater than the fair value, the loss has not been recognized in net income (loss) either because:

- there is not objective evidence of impairment, or
- the loss is not considered to be significant or prolonged.

#### **Fair Value Measurement**

Financial assets that are measured at fair value are classified by their level within the fair value hierarchy. The fair value hierarchy consists of three levels that are defined on the basis of the type of inputs used to measure fair value. The classification cannot be higher than the lowest level of input that is significant to the measurement:

Level 1 – Fair value is determined based on unadjusted quoted prices of identical assets in active markets. Inputs include prices from exchanges where equity and debt securities are actively traded.

Level 2 – Level 2 valuations utilize inputs other than quoted market prices included in Level 1 that are observable, directly or indirectly, for the asset. These inputs include quoted prices for similar assets in active markets and observable inputs other than quoted prices, such as interest rates and yield curves. The fair values for some Level 2 securities were obtained from a pricing service. Pricing service inputs may include benchmark yields, reported trades, broker/dealer quotes and bid/ask spreads.

Level 3 – Fair value measurements using significant inputs that are not based on observable market data are Level 3. This mainly consists of derivatives and private equity investments. In these cases prices may be determined by internal pricing models utilizing all available financial information, including direct comparison and industry sector data. For some investments, valuations are obtained annually. For periods between valuations, management assesses the validity of the valuation for current reporting purposes.

No investments were transferred between levels in the periods ending March 31, 2020 or February 28, 2019.

The following table presents financial instruments measured at fair value in the Statement of Financial Position, classified by level within the fair value hierarchy.

As at March 31, 2020			
(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	11,356	1,544,293	14,639
Private Debt	-	13,346	-
Infrastructure	-	-	123,663
Pooled real estate fund	-	119,837	-
Total FVTPL financial assets	11,356	1,677,476	138,302
AFS financial assets			
Cash and cash equivalents	236,815	-	-
Bonds	-	240,652	-
Private Debt	-	109,707	-
Other investments	-	-	349
Equity investments	9,291	362,412	-
Total AFS financial assets	246,106	712,771	349
Total assets measured at fair value	257,462	2,390,247	138,651
As at February 29, 2019			
(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	-	1,393,301	14,317
Infrastructure	-	-	111,996
Pooled real estate fund	-	283,316	-
Total FVTPL financial assets	-	1,676,617	126,313
AFS financial assets			
Cash and cash equivalents	193,108	-	-
Other investments	-	-	378
Other investments  Equity investments	- 465,206	- -	378 
	- 465,206 658,314	- - -	378 - 378

Fair value measurement of instruments included in Level 3

	FVTPL		AF	S
(in thousands of Canadian dollars)	2020	2019	2020	2019
Balance at March 1	126,313	114,447	378	1,351
Total gains/(losses)				
Included in net income	12,636	10,857	-	-
Included in OCI	-	-	(29)	(887)
Purchases	-	30,766	-	-
Sales	-	(28,863)	-	(86)
Return of capital	(647)	(894)	-	-
Balance at period ended	138,302	126,313	349	378

The fair value of HTM bonds, which include schools and certain municipalities, is based on their carrying value, which approximates fair value. As of March 31, 2020, the fair value of municipal, utilities, schools and hospital bonds held to maturity is \$519.9 million (February 28, 2019 - \$571.0 million).

# **Impairment**

Impairment losses were based on management's best estimate of whether objective evidence of impairment exists, using available market data and other observable data. There were no investment impairments recorded in 2018/19. For 2019/20, impaired investments included in the Corporation's portfolio include the following:

As at March 31, 2020			
(in thousands of Canadian dollars)	Gross	Impaired	Net
By investment type			
Bonds	140,685	(6,657)	134,028
Equities	243,665	(54,373)	189,292
Private Debt	116,438	(6,731)	109,707
Total	500,788	(67,761)	433,027

### **Investment Income**

	13 months ended	12 months ended
	March 31	February 28
(In thousands of Canadian dollars)	2020	2019
Interest income	75,863	55,421
Gain on sale of FVTPL bonds	22,544	6,349
Unrealized gain on FVTPL bonds	24,872	10,144
Unrealized gain (loss) on pooled real estate fund	(80,560)	20,295
Unrealized loss on private debt	(321)	-
Dividends on infrastructure investments	4,042	2,514
Realized gain on instrastructure investments	-	1,878
Unrealized gain on infrastructure investments	12,330	10,904
Foreign exchange gain (loss) on infrastructure investments	(16)	24
Dividend income	11,097	13,699
Gain on sale of equities and other investments	16,037	121,956
Loss on foreign exchange	(351)	(40)
Income from investment property	2,524	3,604
Realized gain on pooled real estate fund	92,080	-
Impairment of AFS investments	(67,761)	-
Investment management fees	(5,159)	(4,162)
Total	107,221	242,586

Investment income is net of investment management fees paid to the Department of Finance in the amount of \$5.2 million (February 28, 2019 - \$4.2 million). This includes \$3.4 million (February 28, 2019 - \$2.7 million) of fees the Province paid to outside managers on the Corporation's behalf.

#### **Temporary Deferral of IFRS 9**

The Corporation has temporarily deferred the adoption of IFRS 9. The Corporation qualified for temporary deferral from IFRS 9 based on the following reasons: (1) the Corporation has not previously applied any version of IFRS 9, and (2) the Corporation's activities were predominantly connected with insurance as at December 31, 2015, and there have been no significant changes in its activities since that date. The conclusion that the Corporation's activities were predominantly connected with insurance was made on the basis that the carrying value of the Corporation's liabilities arising from insurance contracts, within the scope of IFRS 4, comprised of greater than 80 per cent of the Corporation's total liabilities and the Corporation does not engage in significant activity unconnected with insurance.

In accordance with the requirements of temporary deferral, the Corporation has disclosed the following information to allow for comparability with entities that have adopted IFRS 9.

#### Solely Payments of Principle and Interest

The below table categorizes the Corporation's financial assets between two groups: a) financial assets with contractual terms that give rise on specific dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI) and b) all other financial assets.

As at March 31, 2020 (in thousands of Canadian dollars)	Fair Value	Change in Fair Value During the Year
SPPI	2,308,667	50,743
Other	997,546	106,157
Total	3,306,213	156,900
As at February 28, 2019		Change in Fair Value
(in thousands of Canadian dollars)	Fair Value	During the Year
SPPI	2,162,890	25,416
Other	869,748	176,000
Total	3,032,638	201,416

## Credit Risk Exposure Related to Financial Assets Categorized as SPPI

The below table describes the credit risk exposure and credit risk concentrations for financial assets categorized as SPPI.

As at March 31, 2020		
(in thousands of Canadian dollars)	Fair Value	Carrying Value
Aaa	209,193	209,193
Aa	1,409,450	1,409,449
A	338,013	338,013
Baa	219,618	219,618
Ва	1,699	1,699
Not rated	130,694	130,695
Total	2,308,667	2,308,667

As at February 28, 2019		
(in thousands of Canadian dollars)	Fair Value	Carrying Value
Aaa	200,211	200,211
Aa	1,659,658	1,659,658
A	106,031	106,031
Baa	12,734	12,734
Not rated	184,256	184,256
Total	2,162,890	2,162,890

# 5. Investment Property - Non-Financial Instruments

	Cityplace	Surface Parking		
(in thousands of Canadian dollars)	Building*	Lots	Parkade	Total
Cost				
Balance at March 1, 2018	32,296	1,040	16,186	49,522
Additions	9,970	-	-	9,970
Balance at February 28, 2019	42,266	1,040	16,186	59,492
Additions	1,109	-	-	1,109
Balance at March 31, 2020	43,375	1,040	16,186	60,601
Accumulated Depreciation				
Balance at March 1, 2018	6,865	-	2,011	8,876
Depreciation	1,232	-	357	1,589
Balance at February 28, 2019	8,097	-	2,368	10,465
Depreciation	951	-	387	1,338
Balance at March 31, 2020	9,048	-	2,755	11,803
Carrying Amounts				
At February 28, 2019	34,169	1,040	13,818	49,027
At March 31, 2020	34,327	1,040	13,431	48,798
Fair Value at March 31, 2020**	41,668	4,380	22,200	68,248

<sup>\*</sup>Includes the portion of the Cityplace building not used for administrative purposes as well as tenant improvements.

# 6. Due From Other Insurance Companies

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Balance at March 1	1,603	3
Claims paid ceded to reinsurers	5,090	8,565
Less: recovery from reinsurers	(6,304)	(6,965)
Balance at year ended	389	1,603

# 7. Deferred Policy Acquisition Costs

(in thousands of Canadian dollars)	Premium Taxes	Commissions	Writedown	Total
Balance at March 1, 2018	17,369	40,053	(32,695)	24,727
Deferred during the year	39,970	85,202	4,778	129,950
Expensed during the year	(38,788)	(83,379)	-	(122,167)
Balance at February 28, 2019	18,551	41,876	(27,917)	32,510
Deferred during the period	45,786	94,347	17,406	157,539
Expensed during the period	(44,328)	(94,481)	-	(138,809)
Balance at March 31, 2020	20,009	41,742	(10,511)	51,240

Premium deficiencies are recognized first by writing down deferred policy acquisition costs with any remainder recognized as a liability. Refer to Note 3 for more information.

<sup>\*\*</sup>The fair value of Cityplace and adjacent parking lots is determined using an appraisal performed by an external valuator on a bi-annual basis. The last appraisal conducted was as at January 2019.

# 8. Property and Equipment

	Land & Buildings	Furniture &	Right-of- Use	Property Under	
	(1)	Equipment	Assets	Construction	
(in thousands of Canadian dollars)		(2)	(3)	(4)	Total
Cost					
Balance at March 1, 2018	137,580	31,502	13,451	1,937	184,470
Additions	-	3,014	-	872	3,886
Disposals	(2,728)	(1,229)	-	-	(3,957)
Transfer from Property Under					
Construction	1,775	526	-	(2,301)	_
Balance at February 28, 2019	136,627	33,813	13,451	508	184,399
IFRS 16 Transition Adjustment	-	-	1,587	-	1,587
Additions	-	482	1,524	1,406	3,412
Disposals	-	(2,690)	-	-	(2,690)
Transfer from Property Under					
Construction	103	381	-	(484)	-
Balance at March 31, 2020	136,730	31,986	16,562	1,430	186,708
Accumulated Depreciation					
Balance at March 1, 2018	37,934	27,120	2,662	-	67,716
Disposals	(1,959)	(1,126)	-	-	(3,085)
Depreciation	2,994	1,502	336	-	4,832
Balance at February 28, 2019	38,969	27,496	2,998	-	69,463
Disposals	-	(2,677)	-	-	(2,677)
Depreciation	3,255	2,026	586	-	5,867
Balance at March 31, 2020	42,224	26,845	3,584	-	72,653
			-		
Carrying Amounts					
At February 28, 2019	97,658	6,317	10,453	508	114,936
At March 31, 2020	94,506	5,141	12,978	1,430	114,055

- (1) Includes land, land improvements, leasehold improvements, buildings and building components: elevators, escalators, HVAC systems, roofing systems.
- (2) Includes furniture, equipment, computer equipment, vehicles and demountable wall systems.
- (3) 2018/19 figures are for "Building under finance lease" accounted for under IAS 17 Leases. 2019/20 figures are "Right-of-Use Assets" including Land & Buildings accounted for under IFRS 16 Leases. Refer to Note 12 for the corresponding lease obligations. The below right-of-use assets are included in the property, plant, and equipment table above, totaling the "Right-of-Use Assets" column (A: 1284 Main Street Building portion; B: 1284 Main Street Land portion; C: Brandon Royal Canadian Legion Branch #3 Building):

(in thousands of Canadian dollars)	Α	В	С	Total
Right-Of-Use Assets				
Balance at February 28, 2019	13,451	-	-	13,451
IFRS 16 Transition Adjustment	-	1,562	25	1,587
Additions	1,524	-	-	1,524
Balance at March 31, 2020	14,975	1,562	25	16,562

(4) Includes renovations to service centres roof, lighting and security systems.

# 9. Deferred Development Costs

	Internally Developed
(in thousands of Canadian dollars)	Intangible Assets
Cost	
Balance at March 1, 2018	198,798
Additions	15,695
Impairments	(3,026)
Balance at February 28, 2019	211,467
Additions	7,886
Impairments	(1,841)
Balance at March 31, 2020	217,512
Accumulated Depreciation	
Balance at March 1, 2018	129,607
Additions	24,298
Balance at February 28, 2019	153,905
Amortization	19,573
Balance at March 31, 2020	173,478
Carrying Amounts	
At February 28, 2019	57,562
At March 31, 2020	44,034

Deferred development costs of \$2.2 million (February 28, 2019 - \$12.5 million) have not yet been put into use and are currently not being amortized. Impairments of \$1.8 million (February 28, 2019 - \$3.0 million) were recognized during the year and have been recorded in claims expense, loss prevention/road safety expense and operating expense on the Statement of Operations.

# 10. Due to Other Insurance Companies

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Balance at March 1	2,369	171
Change in reinsurance ceded premiums written less installment		
payments	4	11
Change in amounts received as collateral for reinsurers' share of		
unpaid claims	(1,671)	2,187
Balance at period ended	702	2,369

# 11. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities are comprised of the following:

	13 months ended	12 months ended
	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Due to the Province of Manitoba	20,473	11,578
Payroll	6,844	4,401
Broker commissions	6,829	6,499
Provision for fleet rebates	17,213	16,720
International Registration Program payable to other jurisdictions	2,973	8,132
Premium taxes	11,067	46,167
Other payables and accrued liabilities	20,192	16,179
Balance at period ended	85,591	109,676

# 12. Lease Obligation

#### Transition to IFRS 16 Leases

The Corporation adopted IFRS 16 *Leases* using the modified retrospective approach effective March 1, 2019. Accordingly, comparative amounts are not restated: the 2018/19 figures disclosed below are in accordance with IAS 17 *Leases* and the lease obligation disclosed for the comparative period refers specifically to a finance lease obligation. The 2019/20 figures disclosed below are in accordance with IFRS 16 *Leases*.

Existing contracts as at March 1, 2019 were not reassessed for existence of a lease.

The Corporation has elected not to recognize lease liabilities for short-term and low value leases. Lease payments associated with such leases are expensed on a straight-line basis over the lease term. During the period ended March 31, 2020, \$292 thousand was recognized as an expense for short-term and low value leases (February 28, 2019 - nil).

#### Lease Obligations

There were no vehicle leases as of March 31, 2020. None of the Corporation's leases are subleased and no contingent rent is payable for any lease arrangements.

The Service Centre built on land in Winnipeg at 1284 Main Street and the land on which it is built are owned by a third-party and are leased to the Corporation. The provisions of the lease include an initial term of 25 years and, at the Corporation's option, three further terms of five years each. Adoption of IFRS 16 *Leases* resulted in capitalizing the right-of-use asset for the land portion of the Main Street Lease as well a building in Brandon, MB for which the Corporation has a lease agreement. The total IFRS 16 transition adjustment to recognize these lease obligations totaled \$1.6 million.

The details of the lease obligations are as follows:

#### Main Street - Building Lease

	March 31	February 28
(in thousands of Canadian dollars with the exception of interest rates)	2020	2019
Interest rate	6.70%	6.70%
Interest rate expense for the year	400	271
Lease obligations at year end	5,504	3,988

The minimum lease payments are as follows:

	Minimum Lea	se Payments	Present Value Lease Pa	
	March 31	February 28	March 31	February 28
(in thousands of Canadian dollars)	2020	2019	2020	2019
Not later than one year	394	406	380	391
Later than one year and not later than five				
years	1,577	1,577	1,291	1,380
Later than five years	11,397	4,627	3,833	3,249
Total	13,368	6,610	5,504	5,020

#### Main Street - Land Lease

	March 31	February 28
(in thousands of Canadian dollars with the exception of interest rates)	2020	2019*
Interest rate	5.95%	-
Interest rate expense for the year	92	-
Lease obligations at year end	1,549	-

The minimum lease payments are as follows:

	Minimum Lea	se Payments	Present Value Lease Pa	e of Minimum syments
	March 31	February 28	March 31	February 28
(in thousands of Canadian dollars)	2020	2019*	2020	2019*
Not later than one year	102	-	99	-
Later than one year and not later than five				
years	408	-	343	-
Later than five years	2,950	-	1,107	
Total	3,460	-	1,549	

#### Brandon - Royal Canadian Legion Branch #3

	March 31	February 28	
(in thousands of Canadian dollars with the exception of interest rates)	2020	2019*	
Interest rate	5.95%	-	
Interest rate expense for the year	1	-	
Lease obligations at year end	17	-	

The minimum lease payments are as follows:

	Minimum Lea	se Payments		e of Minimum ayments
	March 31	February 28	March 31	February 28
(in thousands of Canadian dollars)	2020	2019*	2020	2019*
Not later than one year	9	-	9	-
Later than one year and not later than five				
_years	9	-	8	-
Total	18	-	17	-

<sup>\*</sup> There was no lease obligation under IAS 17 Leases reporting.

#### 13. Operating Leases

#### As A Lessee:

As the Corporation has adopted IFRS 16 *Leases*, effective March 1, 2019, the Corporation did not recognize any operating leases as a lessee in the period ending March 31, 2020. Under the new accounting policy, with exception to short term or low value leases, each lease has a lease liability and corresponding right-of-use asset recognized. Lease obligations are disclosed in Note 12.

In the comparative period, IAS 17 *Leases* was the applicable accounting policy, and accordingly, during the year ended February 28, 2019, \$395 thousand was recognized as an expense for operating leases in the Statement of Operations.

#### As A Lessor:

The Corporation is not required to make any adjustments on transition to IFRS 16 *Leases* in which it acts as a lessor, except for sub-leases. None of the leases in which the Corporation acts as a lessor are sub-leased.

The Corporation owns the Cityplace property located in downtown Winnipeg including the Cityplace building, one adjacent parking lot and one adjacent parkade. The Cityplace building includes five floors of office space, three floors of parking and two floors of retail space. The Corporation uses approximately 60 per cent of the building for administrative purposes and leases out the remaining 40 per cent. Tenant improvements are 100 per cent investment property and therefore do not factor into the calculation.

Future minimum lease payments under non-cancellable leases to be received are:

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Not later than one year	2,716	2,701
Later than one year and not later than five years	7,157	6,771
Later than five years	5,992	6,386
Total	15,865	15,858

During the period ended March 31, 2020, income from investment property includes gross rental income from operating leases of \$14.1 million (February 28, 2019 - \$15.0 million) and gross rental expenses pertaining to operating leases of \$11.5 million (February 28, 2019 - \$11.4 million). Included in rental income is income contingent on retail sales of \$303 thousand (February 28, 2019 - \$288 thousand).

# 14. Unearned Premiums and Fees

(in thousands of Canadian dollars)	Gross	2020 Reinsurers' Share	Net
Unearned premiums			
Balance at March 1	618,374	142	618,232
Premiums written	1,526,194	19,833	1,506,361
Premiums earned	(1,477,619)	(19,757)	(1,457,862)
Balance at March 31	666,949	218	666,731
Prepaid premiums	18,972	-	18,972
Unearned fees	11,045	-	11,045
Balance at March 31	696,966	218	696,748

	February 28 2019			
		Reinsurers'		
(in thousands of Canadian dollars)	Gross	Share	Net	
Unearned premiums				
Balance at March 1	578,970	133	578,837	
Premiums written	1,332,345	16,733	1,315,612	
Premiums earned	(1,292,941)	(16,724)	(1,276,217)	
Balance at February 28	618,374	142	618,232	
Prepaid premiums	44,798	-	44,798	
Unearned fees	10,242	-	10,242	
Balance at February 28	673,414	142	673,272	

# 15. Provision for Employee Current Benefits

The provision for employee current benefits includes accrued vacation and sick leave liabilities.

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Balance at March 1	22,840	22,373
Provisions incurred	17,931	16,530
Payments	(16,473)	(16,063)
Balance at period ended	24,298	22,840

# 16. Provision for Employee Future Benefits

The Corporation has a defined benefit pension plan, severance benefit plan and post-retirement extended health benefit plan available to eligible employees. The defined benefit pension plan is based on years of service and final average salary whereas the severance benefit plan is based on years of service and final salary.

The Corporation uses an actuarial valuation, on an annual basis, to measure the accrued provision for its benefit plans. The most recent actuarial valuation was conducted by an external actuary as at December 31, 2019, with the next scheduled actuarial valuation being December 31, 2020.

The actuarial valuation is based on the Corporation's best estimate of various economic assumptions. With respect to the demographic assumptions, the Corporation relies on and uses the assumptions adopted by the Civil Service Superannuation Board. The weighted average duration of the defined benefit obligation is 17.3 years (February 28, 2019 – 15.2 years). Results from the most recent actuarial valuations, projected to March 31, 2020 and the corresponding economic assumptions are as follows:

#### **Assumptions:**

	Pension Benefit Plan		Other Benefit Pla	
	March 31	February 28	March 31	February 28
	2020	2019	2020	2019
Discount rate - actuarial valuation	3.15%	3.94%	3.15%	3.94%
Discount rate - period end date	3.98%	3.69%	3.98%	3.69%
Inflation rate	1.80%	1.70%	N/A	N/A
Expected salary increase	0.00%	2.00%	N/A	N/A
Expected health care cost increase (out of scope)	N/A	N/A	4.70%	5.50%
Expected health care cost increase (in scope)	N/A	N/A	1.80%	1.70%

#### Change in benefit obligations:

	Pension Benefit Plan		Benefit Plan Other Be	
	March 31	February 28	March 31	February 28
(in thousands of Canadian dollars)	2020	2019	2020	2019
Balance at March 1	399,662	392,693	57,264	53,765
Current service cost	15,583	14,608	3,109	4,317
Interest cost	14,742	14,158	1,433	1,121
Benefits paid	(17,714)	(15,002)	(3,384)	(4,816)
Remeasurement (gains)/losses recognized in Other				
Comprehensive Income	(17,287)	(6,795)	(4,748)	2,877
Balance at period end	394,986	399,662	53,674	57,264
Employee contribution for the period	11,486	10,108	-	-

#### **Funding**

Prior to March 1, 2019, investment assets were managed as a consolidated portfolio and the Corporation established a provision against general assets, equal to the employee future benefits obligation.

At the beginning of the 2019/20 period, investment assets were split into five portfolios based on the liability characteristics of the Corporation's various lines of business and employee future benefits. For 2019/20 and thereafter, assets supporting the provision for future employee benefits will no longer be commingled with other investments. The Employee Future Benefits (EFB) investment portfolio is a separate investment portfolio established to support the liabilities for Pension, Employee Post Retirement Benefits and Severance. The EFB portfolio has a unique asset allocation strategy in order to meet its objective of ensuring pension and other future employee benefit obligations are paid as they become due. When the portfolio requires funding to match an increase in the employee future benefit liabilities, it is funded by all lines of business.

The carrying value of the assets in the EFB investment portfolio as at March 31, 2020 is as follows:

Employee Future Benefits Investment Portfolio	March 31, 2020		
	Carrying Value		
	(in thousands of	Percentage of	
	Canadian dollars)	Portfolio	
Cash & Cash Equivalents	617	0.1%	
Bonds	83,997	18.4%	
Private Debt	79,345	17.3%	
Equity Investment	142,638	31.1%	
Pooled Real Estate	76,097	16.6%	
Infrastructure	75,595	16.5%	
Total	458,289	100.0%	

The Corporation contributes the employer share of the cost of employee future benefits to the Civil Service Superannuation Fund (CSSF) on a pay-as-you-go method of funding. The interest cost associated with the various benefit plans is based on market interest rates at the most recent valuation date.

# **Benefit Plan Expenses**

	Pension Benefit Plan		Other Benefit Plans	
	March 31	February 28	March 31	February 28
(in thousands of Canadian dollars)	2020	2019	2020	2019
Current service cost	15,583	14,608	3,109	4,317
Interest cost	14,742	14,158	1,433	1,121
Total	30,325	28,766	4,542	5,438

# **Sensitivity Analysis**

Based on the December 31, 2019 actuarial valuation, changes to the actuarial assumptions would change the benefit obligation as follows:

## Pension Benefit Plan

Gain due to discount rate increasing from 3.15% to 3.65% (plus .50%)	(39,201)
Loss due to discount rate decreasing from 3.15% to 2.65% (minus .50%)	44,939
Loss due to mortality life expectancy at age 65 up one year	8,755
Loss due to inflation indexing (2/3rd COLA) increasing 1.00%	15,368
Gain due to inflation indexing (2/3rd COLA) decreasing from 1.00%	(14,892)
Other Benefit Plans	
Gain due to discount rate increasing from 3.15% to 3.65% (plus .50%)	(3,012)
Loss due to discount rate decreasing from 3.15% to 2.65% (minus .50%)	3,488
Loss due to mortality life expectancy at age 65 up one year	766
Loss due to health care cost inflation indexing increasing .25%	1,655

(1,547)

Gain due to health care cost inflation indexing decreasing .25%

Expected maturity analysis of undiscounted pension benefit and other benefit plans:					
	Less than	Between 1	Between 2	Over 5	
(in thousands of Canadian dollars)	a year	& 2 years	& 5 years	years	Total
Pension benefit plan	13,270	14,542	51,257	705,955	785,024
Other benefit plans	629	698	2,508	54,723	58,558
At December 31, 2019	13,899	15,240	53,765	760,678	843,582
	Less than a	Between 1	Between 2	Over 5	
(in thousands of Canadian dollars)	year	& 2 years	& 5 years	years	Total
Pension benefit plan	12,456	13,720	48,743	656,135	731,054
Other benefit plans	591	653	2,332	60,362	63,938
At December 31, 2018	13,047	14,373	51,075	716,497	794,992

# 17. Insurance Contracts

The following is a summary of the insurance contract provisions and related reinsurance assets as at March 31, 2020 and February 28, 2019.

		March 31 2020	
<i>a</i>		einsurance	
(in thousands of Canadian dollars)	Gross	Ceded	Net
Insurance Contract Provisions			
Outstanding case reserves	1,414,640	4,126	1,410,514
Provision for incurred but not reported claims	456,750	1,056	455,694
Provision for internal loss adjusting expenses	207,783	-	207,783
Effect of discounting	(194,622)	(97)	(194,525)
Provision for adverse deviation	265,429	283	265,146
Provision for Unpaid Claims	2,149,980	5,368	2,144,612
Provision for Unearned Premiums (Note 14)	666,949	218	666,731
Total Insurance Contract Provisions	2,816,929	5,586	2,811,343

		February 28	
		2019	
		Reinsurance	
(in thousands of Canadian dollars)	Gross	Ceded	Net
Insurance Contract Provisions			
Outstanding case reserves	1,399,248	7,233	1,392,015
Provision for incurred but not reported claims	458,554	2,302	456,252
Provision for internal loss adjusting expenses	195,218	-	195,218
Effect of discounting	(227,410)	(246)	(227,164)
Provision for adverse deviation	259,022	525	258,497
Provision for Unpaid Claims	2,084,632	9,814	2,074,818
Provision for Unearned Premiums (Note 14)	618,374	142	618,232
Total Insurance Contract Provisions	2,703,006	9,956	2,693,050

The following is a summary of the insurance contract provisions and related reinsurance assets by line of business as at March 31, 2020 and February 28, 2019.

	R	March 31 2020 einsurance	
(in thousands of Canadian dollars)	Gross	Ceded	Net
Insurance Contract Provisions			
Basic	2,514,794	4,896	2,509,898
Extension	103,246	211	103,035
Special Risk Extension	128,082	293	127,789
Total undiscounted	2,746,122	5,400	2,740,722
Discounting with Provision for Adverse Deviation	70,807	186	70,621
Total Insurance Contract Provisions	2,816,929	5,586	2,811,343

		February 28	
		2019	
		Reinsurance	
(in thousands of Canadian dollars)	Gross	Ceded	Net
Insurance Contract Provisions			
Basic	2,448,649	8,194	2,440,455
Extension	107,635	460	107,175
Special Risk Extension	115,110	1,023	114,087
Total undiscounted	2,671,394	9,677	2,661,717
Discounting with Provision for Adverse Deviation and			
premium deficiency	31,612	279	31,333
Total Insurance Contract Provisions	2,703,006	9,956	2,693,050

### 18. Claims Liabilities

# **Methodology and Assumptions**

The best estimates of claim liabilities are determined based on a review of the projected ultimate claim liabilities using various standard actuarial techniques. In particular, the techniques used to project ultimate claim liabilities include the incurred loss development method, the paid loss development method, the incurred Bornheutter-Ferguson method, and the paid Bornheutter-Ferguson method. The projected ultimate claim liabilities are then determined by selection of the most appropriate technique by line of business, coverage, and maturity of the accident year.

### Loss Development Method

The loss development method projects ultimate claims for each accident year using the reported/paid losses as at the valuation date, and assuming that future development on these losses is similar to prior accident years' development. The underlying assumption of the method is that the reported/paid-to-date losses will continue to develop in a similar manner in the future.

#### Bornheutter-Ferguson Method

The Bornheutter-Ferguson Method projects ultimate claims for each accident year by adding the expected unreported/unpaid losses to the reported/paid losses as at the valuation date. The expected unreported/unpaid losses are determined as the product of the expected loss ratio and the per cent unreported/unpaid, the latter based on the maturity of the accident year. An implicit assumption of this method is that the reported/paid-to-date losses contain no informational value as to the amount of losses yet to be reported/paid.

Claim liabilities are initially determined on an undiscounted gross basis. Ceded claim liabilities are then deducted to determine the claim liabilities on an undiscounted net basis.

By line of business and coverage, losses paid and incurred for the last 19 accident years, on a gross basis, are organized in a triangular form by accident year and development period. Adjustments are made to the triangles for comprehensive coverage and indexed coverages:

- For comprehensive coverage, catastrophic losses are removed from the triangles. For the purpose of the valuation, catastrophic losses are defined as losses from a single catastrophic event whereby the incurred losses from the event exceed the Corporation's catastrophe retention level for the applicable accident year. The claim liabilities for these catastrophic losses are evaluated separately.
- For indexed coverages, prior years' losses are brought to current benefit levels so that the loss development factors are unaffected by indexation.

Ratios of loss amounts at successive development years are calculated to build loss development factor triangles. Loss development factors are selected based on observed historical development pattern. Judgment is used whenever there is significant variability in the observed historical development pattern, which happens with coverages with a small number of claims. Judgment is also used, in the absence of available supporting data, to determine tail factors for long-tailed coverages.

The loss data does not include internal loss adjustment expenses (ILAE). As such, a provision for ILAE is determined based on the observed historical ratios of paid ILAE to paid losses. The method assumes that half of the ILAE is paid when the claim is first set up, with the remaining half being paid to maintain the claim. An ILAE ratio is selected based on the observed historical ratios. Half of the selected ratio is applied to case reserves. The full ratio is applied to IBNR losses.

The loss data includes salvage and subrogation. As such, a separate analysis is not performed.

Ceded claim liabilities and net claim liabilities are determined as follows:

• For catastrophe reinsurance, estimates of gross claim liabilities are determined for each catastrophic loss. The net claim liabilities are then determined as the gross claim liabilities less the applicable recovery. The ceded claim liabilities are the applicable recovery.

• For casualty reinsurance, aggregate ceded claim liabilities by insurance year are determined taking into consideration discounting, retention levels, and other contract provisions. These liabilities are deducted from gross claim liabilities to determine net claim liabilities.

The undiscounted claim liabilities are adjusted to determine the discounted claim liabilities on an actuarial present value basis. Two adjustments are made to conform to the Actuarial Standards of Practice of the Canadian Institute of Actuaries:

- The undiscounted claim liabilities are discounted based on a selected discount rate, which is determined based on the market value weighted yield for the Corporation's bond portfolio as at the end of the fiscal year; and
- Provisions for adverse deviation are added to the discounted claim liabilities to obtain the discounted claim liabilities on an actuarial present value basis.

The estimates for unearned premium liabilities are also tested to ensure that they are sufficient to pay for future claims and expenses in servicing the unexpired policies as of the valuation date.

## **Changes in Assumptions**

#### Change in Discount Rate

The Corporation no longer uses a corporate wide investment portfolio to support corporate claim liabilities. Instead, separate investment portfolios have been set up to support the claim liabilities by lines of business. For Basic, between the February 28, 2019 valuation and the March 31 2020 valuation, the discount rate, determined based on the market value weighted yield for the investment portfolio, decreased by 17 basis points from 3.26 per cent to 3.09 per cent. For Extension, the discount rate decreased by 77 basis points from 3.26 per cent to 2.49 per cent. For SRE, the discount rate decreased by 75 basis points from 3.26 per cent to 2.51 per cent. Overall, the decrease in the discount rate increased the discounted net claim liability by \$35.1 million and ILAE provision by \$3.6 million.

#### Change in Loss Development Factors

The loss development factors for all coverages are reviewed and revised to reflect an additional year of actual losses. The aggregate effect of all revisions to the selected loss development factors is a decrease in the discounted net claim liabilities of \$46.6 million and a decrease in the ILAE provision of \$8.8 million.

## Change in Trend Period Selection

The period for determining the loss trends for Basic PIPP coverages was changed to exclude 2005 and prior as these years are less relevant to the current trend. This change decreased the discounted net claim liabilities by \$7.5 million and decreased the ILAE provision by \$1.3 million.

### Change in ILAE Ratio

The ILAE ratios for all lines of business are reviewed and revised to reflect recent indications. The aggregate effect of all revisions to the ILAE ratios is an increase in the ILAE provision of \$8.6 million.

The provision for unpaid claims, including adjustment expenses, by major claims category includes:

Balance at March 31, 2020			
		Reinsurance	
(in thousands of Canadian dollars)	Gross	Ceded	Net
Automobile Insurance Division			
Liability	1,970,407	1,938	1,968,469
Physical Damage	177,696	3,430	174,266
	2,148,103	5,368	2,142,735
Discontinued Operations-Personal/Commercial Lines	1,877	-	1,877
Total	2,149,980	5,368	2,144,612

Balance at February 28, 2019	Reinsurers'		
(in thousands of Canadian dollars)	Gross	Share	Net
Automobile Insurance Division			
Liability	1,869,968	2,019	1,867,949
Physical Damage	212,261	7,795	204,466
	2,082,229	9,814	2,072,415
Discontinued Operations - Personal/Commercial			
Lines	2,403	-	2,403
	2,084,632	9,814	2,074,818

# **Changes in Unpaid Claims and ILAE Provision**

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Discounted unpaid claims at March 1	1,889,414	1,723,569
Effect of discounting and Provision for Adverse Deviation	(31,612)	8,352
Undiscounted unpaid claims at March 1	1,857,802	1,731,921
Ultimate claims for current accident year	929,436	903,009
Payment on current accident year claims	(586,702)	(536,305)
Change in ultimate claims from prior accident years	1,758	45,058
Payments on prior accident year claims	(330,904)	(285,881)
Undiscounted unpaid claims at the period end date	1,871,390	1,857,802
Effect of discounting and Provision for Adverse Deviation	70,807	31,612
Discounted unpaid claims at the period end date	1,942,197	1,889,414
ILAE provision	207,783	195,218
Total unpaid claims provision	2,149,980	2,084,632

# Reinsurance Ceded

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Discounted unpaid claims at March 1	9,814	2,452
Effect of discounting and Provision for Adverse Deviation	(279)	(48)
Undiscounted unpaid claims at March 1	9,535	2,404
Ultimate claims for current accident year	-	16,417
Payment on current accident year claims	-	(8,550)
Change in ultimate claims from prior accident years	454	(720)
Payments on prior accident year claims	(4,807)	(16)
Undiscounted unpaid claims at the period end date	5,182	9,535
Effect of discounting and Provision for Adverse Deviation	186	279
Discounted unpaid claims at the period end date	5,368	9,814
Total unpaid claims provision	5,368	9,814

# Net of Reinsurance Ceded

Net of Refisurance Cedeu	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Discounted unpaid claims at March 1	1,879,600	1,721,117
Effect of discounting and Provision for Adverse Deviation	(31,333)	8,400
Undiscounted unpaid claims at March 1	1,848,267	1,729,517
Ultimate claims for current accident year	929,436	886,592
Payment on current accident year claims	(586,702)	(527,755)
Change in ultimate claims from prior accident years	1,304	45,778
Payments on prior accident year claims	(326,097)	(285,865)
Undiscounted unpaid claims at the period end date	1,866,208	1,848,267
Effect of discounting and Provision for Adverse Deviation	70,621	31,333
Discounted unpaid claims at the period end date	1,936,829	1,879,600
ILAE provision	207,783	195,218
Total unpaid claims provision	2,144,612	2,074,818

According to accepted actuarial practice, the discounted net claim liabilities include a provision for adverse deviation (PfAD) of \$265.1 million (February 28, 2019 – \$258.5 million). This provision is comprised of a claims development PfAD of \$183.9 million (February 28, 2019 – \$177.8 million), an interest rate PfAD of \$81.0 million (February 28, 2019 – \$80.4 million), and a reinsurance PfAD of \$0.2 million (February 28, 2019 – \$0.3 million).

Net claims incurred and adjustment expenses do not include any catastrophes in the current fiscal year (February 28, 2019 – \$15.0 million). Catastrophes are an inherent risk to the Corporation and may contribute materially to the year-to-year fluctuations in the Corporation's results of operations and financial condition when they occur.

Changes in the estimate of net unpaid claims for discontinued operations recognized during the fiscal year ended March 31, 2020 are a decrease of \$0.53 million (February 28, 2019 – decrease of \$0.01 million). All of the net unpaid claims relate to loss dates prior to October 1, 1990.

Unpaid claim liabilities are carried at values that reflect their remaining estimated ultimate costs for all accident years.

# **Development of Ultimate Claims**

The following table represents the development of claims on the gross basis as of March 31, 2020.

Gross					A	ccident Ye	ar				
(in thousands of Canadian dollars)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Estimate of ultimate claims costs for the most recent ten years:											
At end of accident year	633,831	624,935	662,672	747,160	695,156	797,589	849,115	850,714	903,009	929,436	
One year later	627,341	628,331	688,939	749,198	702,512	809,487	868,568	862,666	912,378		
Two years later	635,392	648,565	693,249	757,375	710,390	824,666	883,231	871,953			
Three years later	633,448	641,615	686,140	765,209	692,855	820,578	884,145				
Four years later	643,939	650,484	693,530	750,567	693,202	819,162					
Five years later	649,095	655,895	713,438	747,494	691,440						
Six years later	656,068	661,569	712,570	738,583							
Seven years later	655,442	666,457	704,318								
Eight years later	660,296	665,765									
Nine years later	661,469										
Current estimate of cumulative claims cost	661,469	665,765	704,318	738,583	691,440	819,162	884,145	871,953	912,378	929,436	7,878,649
Cumulative payments to date	596,278	594,348	637,020	684,134	623,156	726,801	757,950	726,336	736,653	586,702	6,669,378
Effect of discounting and PfAD on above	2,121	2,340	2,000	1,428	1,810	2,511	3,588	5,023	10,011	21,100	51,932
Discounted gross unpaid claims in respect of years prior to 2011											679,117
Gross claims relating to Discontinued General Li	nes										1,877
ILAE provision											207,783
Total gross unpaid claims											2,149,980
Current estimate of surplus (deficiency)	(27,638)	(40,830)	(41,646)	8,577	3,716	(21,573)	(35,030)	(21,239)	(9,369)	-	
Percentage surplus (deficiency) of initial gross reserve	(4.4%)	(6.5%)	(6.3%)	1.1%	0.5%	(2.7%)	(4.1%)	(2.5%)	(1.0%)	0.0%	

The following table represents the development of claims on the net of reinsurance basis as of March 31, 2020.

Net of Reinsurance Ceded	Accident Year										
(in thousands of Canadian dollars)	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Estimate of ultimate claims costs for the most recent ten years:											
At end of accident year	633,302	624,467	662,195	744,364	694,710	797,164	848,721	850,337	886,592	929,436	
One year later	626,998	628,030	688,605	746,019	702,227	809,187	868,299	862,475	895,678		
Two years later	635,164	648,282	693,029	754,034	710,206	824,488	883,108	871,937			
Three years later	633,271	641,356	685,992	761,918	692,739	820,486	884,135				
Four years later	643,834	649,573	693,439	747,372	693,153	819,151					
Five years later	649,020	655,032	713,384	744,293	691,434						
Six years later	656,020	660,742	712,548	735,377							
Seven years later	655,184	666,011	704,315								
Eight years later	660,046	665,332									
Nine years later	660,901										
Current estimate of cumulative claims cost	660,901	665,332	704,315	735,377	691,434	819,151	884,135	871,937	895,678	929,436	7,857,696
Cumulative payments to date	596,278	593,916	637,020	681,198	623,155	726,800	757,950	726,336	723,305	586,702	6,652,660
Effect of discounting and PfAD on above	2,085	2,340	2,000	1,411	1,810	2,510	3,588	5,023	9,926	21,100	51,793
Discounted net unpaid claims in respect of years prior to 2011  Net claims relating to Discontinued General Lines											678,123 1,877
ILAE provision											207,783
Total net unpaid claims	(27.500)	(40.0/5)	(40.100)	0.007	2.27/	(21.007)	(25 414)	(21 ( 02)	(0.004)		2,144,612
Current estimate of surplus (deficiency) Percentage surplus (deficiency) of initial net	(27,599)	(40,865)	(42,120)	8,987	3,276	(21,987)	(35,414)	(21,600)	(9,086)	-	
reserve	(4.4%)	(6.5%)	(6.4%)	1.2%	0.5%	(2.8%)	(4.2%)	(2.5%)	(1.0%)	0.0%	

The Corporation changed its year end from February 28 to March 31, effective the March 31, 2020 fiscal period. As such, the net ultimate losses ending in the year 2020 are as at March 31, while all preceding years are as at February 28. Due to the transition of year ends, the March 31, 2020 accident year is for 13 months, whereas all other accident years are 12 months.

There is uncertainty inherent in the estimation process. The actual amount of ultimate claims can only be ascertained once all claims are closed. The unpaid claim liabilities for PIPP benefits represent the majority of the Corporation's claim liabilities. PIPP claim liabilities are also the most uncertain because of the long term nature of these benefits. A 5.00 per cent increase in net PIPP claim liabilities is equal to approximately \$70.2 million (February 28, 2019 - \$66.8 million). Such a change could occur if the actual future development of lifetime PIPP claimants was higher than expected.

The discount rate for the Corporation's claim liabilities is calculated based on the yield of the Corporation's fixed income portfolio. Approximately 73 percent of the Basic Claims, SRE and Extension fixed income portfolios are composed of marketable bonds. Across all lines of business (i.e., from a consolidated perspective), 73 percent of the all fixed income is invested in marketable bonds. The changes in the marketable bond yield have a direct impact on the estimated value of the Corporation's unpaid claim liabilities. A 1.00 per cent decrease in marketable bond interest rates would increase claim liabilities by approximately \$131.9 million (February 28, 2019 - \$165.9 million), while a 1.00 per cent decrease in the claim liabilities discount rate would increase claim liabilities by approximately \$137.8 million (February 28, 2019 - \$173 million). However, this impact would be largely offset by gains on the Corporation's fixed income portfolio as described in the Interest Rate Risk section of Note 29.

### 19. Reinsurance

The Corporation follows the practice of obtaining reinsurance to limit its exposure to losses. Under agreements in effect at March 31, 2020, these reinsurance agreements limit the Corporation's exposure on a casualty basis to a maximum amount of \$10.0 million (February 28, 2019 – \$5.0 million) for all exposures on any one occurrence.

The reinsurance arrangements also limit the Corporation's liability in respect to a series of claims arising out of a fiscal year aggregation of events exceeding \$1.0 million, including catastrophic claims, to a retained maximum of \$35.0 million (February 28, 2019 – \$15.0 million on any one occurrence). These arrangements protect the Corporation against losses up to \$300.0 million (February 28, 2019 – \$265.0 million).

Certain lines of insurance carry maximum limits lower than these amounts. While these arrangements are made to protect against large losses, the primary liability to the policyholders remains with the Corporation.

# 20. Capital Management

The Corporation's objectives for managing capital are to ensure the Corporation is capitalized in a manner which provides a strong financial position, to protect its ability to meet policyholder obligations, and to maintain stable rates.

The capital structure of the Corporation is comprised of retained earnings and AOCI. Retained earnings are comprised of the accumulation of net income (loss) for the Basic and non-Basic lines of business. Non-Basic lines of business consist of Extension and Special Risk Extension (SRE) lines of business and *The Drivers and Vehicles Act* operations.

The capital backing Basic is comprised of the total equity position of the line of business, referred to as the Rate Stabilization Reserve (RSR). The purpose of the RSR is to protect motorists from rate increases made necessary by unexpected events and losses arising from non-recurring events or factors.

The Corporation's Board of Directors has approved risk-based capital adequacy target levels by line of business. Targets are based upon the capital management framework of the Office of the Superintendent of Financial Institutions Canada (OSFI) and the Minimum Capital Test (MCT). The MCT is a ratio of capital available to capital required and utilizes a risk-based formula to assess the capital adequacy of an insurance company. The Corporation's capital targets are determined based on the underlying risks and the competitive nature of each line of business.

Reserves Regulation 76/2019, of *The Manitoba Public Insurance Corporation Act* sets out the Corporation's capital targets expressed as a MCT percentage by line of business as follows:

Basic 100 per centExtension 200 per centSRE 300 per cent

In Order No. 176/19, the Public Utilities Board approved the Corporation's Capital Management Plan (CMP), including the 100 per cent MCT Basic target capital level for the next two subsequent insurance years. The CMP determines the mechanism for building and releasing capital within the Basic line of business as well as the capital transfer protocols between Extension and Basic.

Use of the MCT framework aligns with industry best practice and allows for comparisons to the private insurance market. The 100 per cent MCT target for Basic reflects the lower risk level of the Basic monopoly insurance program while the 200 per cent MCT target for Extension reflects the higher risks of operating in a competitive environment. SRE's 300 per cent MCT target reflects the higher risk exposure of commercial trucking fleets operating out-of-province.

As at March 31, 2020 Basic's MCT was 104 per cent (February 28, 2019 – 52 per cent), Extension's MCT was 317 per cent (February 28, 2019 – 317 per cent), and SRE's MCT was 241 per cent (February 28, 2019 – 368 per cent)

The Corporation's Chief Actuary has prepared a Dynamic Capital Adequacy Test report for each insurance line of business to assess capital adequacy under adverse financial conditions. Basic, Extension and Special Risk Extension were all determined to have satisfactory future financial conditions as at March 31, 2020 based on the assessment of the Chief Actuary.

The below chart depict the components of Retained Earnings.

	Basic	Non-Basic	
	Retained	Retained	Total
	Earnings	<b>Earnings</b>	Retained
	(B-RE)	(NB-RE)	<b>Earnings</b>
Balance as at March 1, 2018	170,975	181,633	352,608
Net income from operations for the year	78,837	80,308	159,145
Transfer between B-RE & NB-RE	60,000	(60,000)	
Balance as at February 28, 2019	309,812	201,941	511,753
Net income (loss) from operations for the period	130,710	49,449	180,159
Balance as at March 31, 2020	440,522	251,390	691,912

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Basic Retained Earnings (B-RE) before transfer from		
Non-Basic Retained Earnings (NB-RE)	440,522	249,812
Accumulated Other Comprehensive Loss Basic (Note 21)	(34,295)	(60,120)
	406,227	189,692
Transfer between B-RE & NB-RE	-	60,000
Basic reserve based on total equity	406,227	249,692

# 21. Accumulated Other Comprehensive Income (Loss)

AOCI reflects the net unrealized gain or loss on financial assets classified as AFS and net actuarial gain (loss) on employee future benefits. Changes in AOCI by type of asset are presented below.

	Employee				
	Equity	Future	Other	Total	
(in thousands of Canadian dollars)	Investments	Benefits	Investments	AOCI	
Balance as at March 1, 2018	115,890	(70,434)	951	46,407	
Items that will not be reclassified to income					
Remeasurement of employee future benefits	-	3,918	-	3,918	
Items that will be reclassified to income					
Unrealized gains on AFS assets	1,939	-	37	1,976	
Reclassification of net realized gains related to					
AFS assets	(121,031)	-	(925)	(121,956)	
Balance as at February 28, 2019	(3,202)	(66,516)	63	(69,655)	
Items that will not be reclassified to income					
Remeasurement of employee future benefits	-	22,035	-	22,035	
Items that will be reclassified to income					
Unrealized losses on AFS assets	(43,884)	-	(5,143)	(49,027)	
Reclassification of net realized losses related to					
AFS assets	46,564	-	5,160	51,724	
Balance as at March 31, 2020	(522)	(44,481)	80	(44,923)	

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Basic AOCI at March 31	(34,295)	(60,120)
Non-Basic AOCI at March 31	(10,628)	(9,535)
Total AOCI at period ended	(44,923)	(69,655)

# 22. Revenue from Service Contracts and Other Revenues

The Corporation has recognized the following amounts relating to revenue from service contracts and other sources in the Statement of Operations.

(in thousands of Canadian dollars)         March 31 2020         February 28 2019           Revenue from service contracts         32,771         30,250           DVA operations         406         189           Information         406         189           Revenue from other sources         33,177         30,439           Revenue from other sources         13,899         12,641           Certificates, cards and passes         1,849         1,683           Interest         25,899         21,144           Salvage         190         130           Training         556         605           Miscellaneous         606         590           Total fees and other income         76,176         67,232		13 months ended	12 months ended
Revenue from service contracts         DVA operations       32,771       30,250         Information       406       189         33,177       30,439         Revenue from other sources       33,177       30,439         Administration fees       13,899       12,641         Certificates, cards and passes       1,849       1,683         Interest       25,899       21,144         Salvage       190       130         Training       556       605         Miscellaneous       606       590         42,999       36,793		March 31	February 28
DVA operations       32,771       30,250         Information       406       189         33,177       30,439         Revenue from other sources       33,177       30,439         Administration fees       13,899       12,641         Certificates, cards and passes       1,849       1,683         Interest       25,899       21,144         Salvage       190       130         Training       556       605         Miscellaneous       606       590         42,999       36,793	(in thousands of Canadian dollars)	2020	2019
Information         406         189           Revenue from other sources         33,177         30,439           Administration fees         13,899         12,641           Certificates, cards and passes         1,849         1,683           Interest         25,899         21,144           Salvage         190         130           Training         556         605           Miscellaneous         606         590           42,999         36,793	Revenue from service contracts		
33,177     30,439       Revenue from other sources     33,177     30,439       Administration fees     13,899     12,641       Certificates, cards and passes     1,849     1,683       Interest     25,899     21,144       Salvage     190     130       Training     556     605       Miscellaneous     606     590       42,999     36,793	DVA operations	32,771	30,250
Revenue from other sources         Administration fees       13,899       12,641         Certificates, cards and passes       1,849       1,683         Interest       25,899       21,144         Salvage       190       130         Training       556       605         Miscellaneous       606       590         42,999       36,793	Information	406	189
Administration fees       13,899       12,641         Certificates, cards and passes       1,849       1,683         Interest       25,899       21,144         Salvage       190       130         Training       556       605         Miscellaneous       606       590         42,999       36,793		33,177	30,439
Certificates, cards and passes       1,849       1,683         Interest       25,899       21,144         Salvage       190       130         Training       556       605         Miscellaneous       606       590         42,999       36,793	Revenue from other sources		
Interest       25,899       21,144         Salvage       190       130         Training       556       605         Miscellaneous       606       590         42,999       36,793	Administration fees	13,899	12,641
Salvage       190       130         Training       556       605         Miscellaneous       606       590         42,999       36,793	Certificates, cards and passes	1,849	1,683
Training         556         605           Miscellaneous         606         590           42,999         36,793	Interest	25,899	21,144
Miscellaneous         606         590           42,999         36,793	Salvage	190	130
<b>42,999</b> 36,793	Training	556	605
	Miscellaneous	606	590
Total fees and other income 76,176 67,232		42,999	36,793
	Total fees and other income	76,176	67,232

DVA operations revenue is earned from services provided by the Corporation on behalf of the Province of Manitoba. Revenue is recognized for these services over the period.

Information revenue is earned when the Corporation has provided the information agreed to in the contract.

## 23. Service Fees and Other Revenue

(in thousands of Canadian dollars)	13 months ended March 31 2020	12 months ended February 28 2019
Revenue from service contracts		
DVA operations	32,771	30,250
Information	406	189
	33,177	30,439
Revenue from other sources		
Administration fees	13,899	12,641
Certificates, cards and passes	1,849	1,683
Interest	25,899	21,144
Salvage	190	130
Training	556	605
Miscellaneous	606	590
	42,999	36,793
Total fees and other income	76,176	67,232

# 24. The Drivers and Vehicles Act Operations Recovery

Under *The Drivers and Vehicles Act* (DVA), the Corporation is responsible for DVA operations pertaining to driver safety, vehicle registration and driver licensing, including all related financial, administrative and data processing services.

The Province of Manitoba provides funding to the Corporation to defray the cost borne by the Corporation for DVA operations. The annual Province of Manitoba payments to the Corporation, beginning April 1, 2017, is \$30.2 million per year. Due to the change in the fiscal period ended March 31, 2020 fiscal period, payments received from the Province for the 13 months totaled \$32.8 million.

The Corporation, on behalf of the Province of Manitoba, collects and transfers motor vehicle registration fees and driver licensing fees to the Province of Manitoba.

Fees collected on behalf of and transferred to the Province of Manitoba include:

	13 months	12 months
	ended	ended
	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Vehicle registration fees	216,533	189,990
Driver licensing fees	27,616	25,404
Total	244,149	215,394

# 25. Net Income From Operations

	13 months	12 months
	ended	ended
	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Basic insurance	130,710	78,837
Extension insurance	43,652	56,721
Special risk extension insurance	12,363	22,215
The Drivers and Vehicles Act operations	(6,566)	1,372
	49,449	80,308
Net income from operations	180,159	159,145

# 26. Discontinued General Insurance Operations

The Corporation discontinued writing reinsurance assumed business effective November 18, 1987, and personal and commercial insurance policies effective October 1, 1990.

As of February 28, 2001, the Corporation accepted a third-party offer to purchase the reinsurance assumed business from the Corporation. Under the terms of the agreement, the Corporation transferred and assigned to the third party the title, interest and all of the obligations resulting from the un-commuted reinsurance assumed treaties written by the Corporation for the period July 1, 1975 to November 18, 1987, including retrocessional treaties. The obligations include all known or unknown liabilities. The primary liability to the treaty holders remains with the Corporation in the event of the third party's insolvency.

Claims costs and expenses on personal and commercial policies will be incurred until all claims on existing policies are settled.

Discontinued operations resulted in a net income of \$0.2 million (February 28, 2019 – \$0.2 million net loss) which is reported as part of the Special Risk Extension line of business (Note 25). Included in the provision for unpaid claims is \$1.9 (February 28, 2019 – \$2.4 million) relating to discontinued operations.

#### 27. Commitments

As of March 31, 2020, the Corporation has material commitments related to Administrative Service Contracts, Operations Service Agreements, and Information Technology Systems Contracts as follows:

(in thousands of Canadian dollars)	2020/21	2021/22	2022/23	2023/24	2024/25	Thereafter
Administrative Service Contracts	11,428	631	526	-	-	-
Operations Service Agreements	5,223	1,278	-	-	-	-
Information Technology Systems						
Contracts	24,717	24,593	15,724	8,027	5,299	10,598
	41,368	26,502	16,250	8,027	5,299	10,598

# 28. Related-Party Transactions

# **Key Management Personnel**

Key management personnel are comprised of all members of the Board of Directors and the named Executive management team. The summary of compensation of key management personnel for the year is as follows:

	13 months ended	12 months ended
	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Short term benefits	2,269	2,042
Post-employment benefits	65	83
Other long-term benefits	30	31
Total	2,364	2,156

Key management personnel and their close relatives may have insurance policies and drivers licenses with the Corporation as required by *The Manitoba Public Insurance Corporation Act* and *The Drivers and Vehicles Act*. The terms and conditions of such transactions are the same as those available to clients and employees of the Corporation.

### **Province of Manitoba**

Investment management fees paid to the Department of Finance are disclosed in Note 4.

Accounts Payable and Accrued Liabilities include \$31.5 million (February 28, 2019 - \$57.8 million) due to the Province of Manitoba.

The Province of Manitoba provides funding to the Corporation to defray the cost borne by the Corporation for DVA operations. The annual Province of Manitoba payments to the Corporation, beginning April 1, 2017, is \$30.2 million per year. Due to the change in fiscal year end effective the March 31, 2020 fiscal period, payments received from the province for the 13 months ending March 31, 2020 totaled \$32.8 million.

# 29. Insurance and Financial Risk Management

### **Insurance Risk**

The Corporation is exposed to insurance risk in that the risk under any one insurance contract creates the possibility that the insured event occurs and there is uncertainty regarding the amounts of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore, unpredictable.

#### **Financial Risk**

Investments carry certain financial risks including market risk, credit risk and liquidity risk. In accordance with Section 12(1) of *The Manitoba Public Insurance Corporation Act*, the Minister of Finance is responsible for the investments of the Corporation. The Minister has charged the Department of Finance with the operational management of the fund. The Corporation, through the Investment Committee of the Board, and the Department jointly determine appropriate policies and strategies to mitigate risk. The investment objectives and goals of the Corporation are embodied in an Investment Policy document, which sets target asset allocation and portfolio concentration limits as well as defining the credit quality of the counterparties and the percentage of highly liquid investments required to meet cash flow needs.

#### Market Risk

Market risk is the risk that changes in foreign exchange rates, market interest rates and other changes in market prices will result in fluctuation of the fair value or future cash flows of a financial instrument.

### Currency Risk

Currency risk is the risk that changes in foreign exchange rates will result in fluctuation of the fair value or future cash flows of a financial instrument. The Corporation has low exposure to currency risk because the Corporation has limited non-Canadian financial instruments. As of March 31, 2020, total foreign denominated financial instruments was approximately 1.73 percent (February 28, 2019 – 7.3 per cent) of the Corporation's investment portfolio and had carrying values noted below.

	March 31 2020	March 31 2020	February 28 2019 February 28 2019
Ī	\$16.1 million U.S.	\$22.9 million Cdn	\$135.1 million U.S. \$177.9 million Cdn
	£9.8 million GBP	\$17.2 million Cdn	£8.9 million GBP \$15.5 million Cdn
	\$15.3 million NZD	\$12.9 million Cdn	\$14.1 million NZD \$12.6 million Cdn

The Corporation has entered into a currency swap relating to a Province of Quebec provincial bond denominated in U.S. dollars for \$10.0 million. The currency swap provides a fixed 5.76 per cent return in Canadian dollars. The agreement also provides that at predetermined future dates, the Corporation pays a fixed 7.5 per cent rate based on the U.S. \$10.0 million par value of the bond and receives 5.76 per cent return based on a Canadian dollar notional value of \$13.4 million. As of March 31, 2020 the fair value of the swap was \$14.6 million (February 28, 2019 - \$14.3 million). The maturity date of the currency swap and the bond is July 15, 2023.

#### Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will result in fluctuation of the fair value or future cash flows of a financial instrument.

The market valuation of the Corporation's fixed income portfolio is directly impacted by fluctuations in interest rates and will have a larger impact on instruments with a long duration.

Bonds	Average Effective Rate - %		
	2020	2019	
Federal	2.48	2.89	
Provincial	2.24	2.77	
Municipal	2.69	3.25	
Schools	4.49	4.53	
Corporations	2.71	3.40	

The Corporation monitors interest rate risk by calculating the duration of the fixed income portfolio and the duration of unpaid claims and employee future benefit liabilities. The duration is an indicator of the sensitivity of the assets and liabilities to changes in current interest rates. The duration of the liabilities is determined by projecting expected cash flows from the contracts using best estimates of morbidity and mortality primarily relating to PIPP claims. The duration of the assets is calculated in a consistent manner. Any gap between the duration of the assets and the duration of the liabilities is minimized by purchasing and selling fixed interest securities in order to adjust the duration of the assets appropriately. As at March 31, 2020, the Corporation's claims duration gap was 0.9 years (February 28, 2019 – 0.0 years). The Corporation does not specifically match employee future benefit obligations with fixed income but rather a balanced asset allocation approach.

The approximate impact of an increase of 100 basis points in interest rates as at March 31, 2020 would decrease the net income of the Corporation by \$24.8 million (February 28, 2019 - \$10.7 million increase) and increase the OCI of the Corporation by \$53.8 million (February 28, 2019 - \$62.9 million). The approximate impact of a decrease of 100 basis points in interest rates as at March 31, 2020 would increase the net income of the Corporation by \$35.6 million (February 28, 2019 - \$15.9 million decrease) and decrease OCI of the Corporation by \$63.3 million (February 28, 2019 - \$82.2 million).

## **Equity Price Risk**

The fair value of equity securities held by the Corporation can be affected by changes in market prices, other than currency and interest rate risks, which may be caused by factors specific to the individual financial instrument or factors affecting all similar financial instruments. General economic conditions, political conditions and other factors affect the equity market. As at March 31, 2020, a 10.0 per cent change in the fair value of the Corporation's equity portfolio would result in a \$37.2 million (February 28, 2019 - \$46.2 million) change in OCI.

As all equities are classified as AFS, all changes in prices are recorded as OCI and do not directly impact the Statement of Operations until such time as an investment is sold or has become impaired (Note 3). The Corporation has policies in place to limit and monitor its exposure to individual issuers and classes of issuers of equity securities.

#### Credit Risk

Credit risk is the potential for the Corporation to incur a financial loss due to the failure of the other party to discharge an obligation. Financial instruments that give rise to potential credit risk for the Corporation include fixed income securities, accounts receivable, reinsurance receivables and structured settlements.

The following table summarizes the Corporation's maximum exposure to credit risk on the Statement of Financial Position. The maximum credit exposure is the carrying value of the asset net of an allowance for loss.

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Cash and cash equivalents	236,815	193,108
Bonds	2,330,793	1,978,634
Private debt	123,053	-
Due from other insurance companies	389	1,603
Accounts receivable	485,567	496,108
Reinsurance receivable	4,691	7,467
Maximum credit risk exposure on the		
Statement of Financial Position	3,181,308	2,676,920

### Fixed Income Securities Credit Risk

The Corporation mitigates its exposure to credit risk by placing fixed income securities with high-quality institutions with investment grade ratings. The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings, where available, or to historical information about counterparty default rates. The following table highlights the fixed income securities by credit quality according primarily to Moody's Investors Service at the period end date. All Manitoba municipal and school bonds are backed by the Province of Manitoba and, as such, have been assigned the credit rating of the Province of Manitoba Bonds.

	March 31, 2020 Carrying Value		February 2 Carrying Value	28, 2019
	(in thousands of	Percentage	(in thousands of	Percentage of
	Canadian dollars)	of Portfolio	Canadian dollars)	Portfolio
Aaa	209,193	8.5%	200,211	10.1%
Aa	1,409,450	57.5%	1,659,658	83.9%
A	338,013	13.8%	106,031	5.4%
Baa	219,618	8.9%	12,734	0.6%
Ва	1,699	0.1%	-	-
Not Rated	275,873	11.2%	-	
Total	2,453,846	100.0%	1,978,634	100.0%

### Accounts Receivable Credit Risk

The Corporation's accounts receivable are comprised of customers with varying financial conditions as the Corporation is required to provide basic insurance to all vehicle owners and drivers in the Province of Manitoba. All significant past due receivables, including subrogation receivables, are fully provided for due to the uncertainty of collection. Substantially all remaining receivables are deemed to be collectible within 12 months. The credit risk pertaining to premiums receivable is mitigated as a customer's policy may be cancelled for default of payment.

The following table highlights the Corporation's accounts receivable by major category.

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Policy and time payments	455,311	462,911
Accrued interest	25,837	26,354
Subrogation and other receivables	42,271	34,419
Allowance for doubtful accounts	(37,852)	(27,576)
At period end	485,567	496,108

Details of the allowance for doubtful accounts are as follows:

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Balance at March 1	27,576	26,565
Accounts recovered (written off)	(622)	(5,628)
Current period provision	10,898	6,639
At period end	37,852	27,576

#### Reinsurance Receivable Credit Risk

The Corporation evaluates the financial condition of its reinsurers to minimize the exposure to significant losses from reinsurer insolvency. The Corporation holds collateral in regards to unregistered reinsurance in the form of amounts on deposit and letters of credit of which there were \$0.7 million outstanding as of March 31, 2020 (February 28, 2019 – \$2.3 million).

Furthermore, a corporate guideline requiring reinsurers to have a minimum credit rating of A- from A.M. Best and BBB+ credit rating from Standard & Poors is in place.

For the 2019/20 fiscal year, eleven reinsurers share the Corporation's casualty reinsurance coverage, ranging from 2.5 per cent to 30.0 per cent on any one layer. The reinsurer exposed to 30.0 per cent of the losses is licensed in Canada by OSFI and, therefore, subject to minimum capital requirements.

For the 2019/20 fiscal year, nineteen reinsurers share the Corporation's catastrophe reinsurance coverage, none holding more than 25.0 per cent of the reinsurance exposure on any one layer.

No material amount due from reinsurers was considered uncollectible during 2019/20 and no allowance for doubtful accounts has been established as at March 31, 2020.

#### Structured Settlements Credit Risk

The Corporation has settled some insurance claims by purchasing structured settlements from life insurers. As of the Statement of Financial Position date, the present value of expected payments totals \$135.4 million (February 28, 2019 – \$136.3 million) based on various dates of purchase. The Corporation guarantees the future annuity payments to claimants and is thus exposed to a credit risk to the extent any of the life insurers fail to fulfill their obligations. The net risk to the Corporation is the credit risk related to the life insurance companies that the annuities are purchased from. This risk is reduced to the extent of coverage provided by Assuris, the life insurance compensation insurance plan.

### Liquidity Risk

A significant risk of the insurance industry is the ability to match the cash inflows of the investment portfolio with the cash requirements of the policy liabilities and operating expenses. The Corporation has taken the overall historical liability settlement pattern as a basis to define diversification and duration characteristics of the investment portfolio. To meet the cash requirements for claims and operating expenses, the Corporation has policies to ensure that assets and liabilities are broadly matched in terms of their duration.

Cash and cash equivalents are essential components of the Corporation's financial liquidity management. Cash flows are monitored to ensure sufficient resources are available to meet our current operating requirements. Excess funds not needed to meet current operating requirements are invested in long-term instruments to generate additional revenue for future obligations.

Bonds - maturity profile

	March 31, 2020			
	Within One	One Year to	After Five	
(in thousands of Canadian dollars)	Year	Five Years	Years	Total
Federal	-	-	32,908	32,908
Manitoba				
Provincial	-	-	129,033	129,033
Municipal	96	2,553	53,574	56,223
Schools	2,164	37,351	457,947	497,462
Other Provinces				
Provincial	23,373	217,989	767,102	1,008,464
Municipal	-	24,790	49,430	74,220
Corporations	152,939	7,949	371,715	532,603
Total	178,572	290,632	1,861,709	2,330,913

	February 28, 2019			
	Within One	One Year to	After Five	
(in thousands of Canadian dollars)	Year	Five Years	Years	Total
Federal	-	-	29,402	29,402
Manitoba				
Provincial	10,773	-	116,565	127,338
Municipal	271	1,566	55,266	57,103
Schools	2,535	31,836	511,938	546,309
Other Provinces				
Provincial	3,522	227,453	807,719	1,038,694
Municipal	2,051	22,099	40,825	64,975
Corporations	-	32,289	82,524	114,813
Total	19,152	315,243	1,644,239	1,978,634

Liability Liquidity

<u> Lidanity</u>		March 31	, 2020	
	Within One	One Year to	After Five	
(in thousands of Canadian dollars)	Year	Five Years	Years	Total
Provision for unpaid claims				
Cash Flows - undiscounted basis	350,430	394,040	1,312,220	2,056,690
		February 2	28, 2019	
	Within One	One Year to	After Five	
(in thousands of Canadian dollars)	Year	Five Years	Years	Total
Provision for unpaid claims				

### 30. Non-Current Assets and Liabilities

Cash Flows - undiscounted basis

The following table presents financial assets and liabilities valued on the Corporation's Statement of Financial Position that the Corporation expects to recover or settle in 12 months or greater.

360,888

353,989

1,316,902

2,031,779

	March 31	February 28
(in thousands of Canadian dollars)	2020	2019
Financial Assets		
Bonds	2,152,341	1,959,482
Pooled real estate	119,837	283,316
Infrastructure and other investments	124,012	112,374
Reinsurers' share of unpaid claims	2,596	3,153
	2,398,786	2,358,325
Financial Liabilities		
Lease obligations	3,728	3,877
Provision for unpaid claims - net	1,797,352	1,717,628
	1,801,080	1,721,505
Net assets due after one year	597,706	636,820

# 31. Rate Regulation

Under the provisions of *The Crown Corporations Governance and Accountability Act*, the Public Utilities Board has the authority to review and approve Basic Insurance rates, premiums and service fees charged with respect to compulsory driver and vehicle insurance provided by the Corporation. No new rates or fees for services can be introduced without the approval of the Public Utilities Board. This business comprises approximately 86 per cent (February 28, 2019 - 88 per cent) of the total business based on net claims incurred.

Annually the Corporation prepares its Basic Insurance general rate application and files it with the Public Utilities Board in the month of June for implementation the following fiscal year. The general rate application includes the prospective rate requirements based on historical and forecasted financial and other information as well as the application of actuarial, accounting and statistical principles and practices.

The Corporation is required to pay a portion of the Public Utilities Board's operating costs relating to the Corporation's share of the overall Public Utilities Board budget. In addition, the Public Utilities Board can also order the Corporation to reimburse other proceeding participants for specified costs such as their time, legal and expert witness fees.

### 32. Contingent Liabilities

The Corporation is subject to litigation arising in the normal course of conducting its insurance business. The Corporation is of the opinion that this litigation will not have a significant effect on the financial position, financial performance or cash flows of the Corporation.

# 33. Subsequent Events

On April 23, 2020 in a joint statement with the Province of Manitoba, the Corporation announced it would be distributing up to \$110 million to provide financial relief to its policyholders. The distribution is in essence an acceleration of the Corporation's capital management plan as it takes the form of a one-time payment as opposed to future rate reductions to Basic premiums via the Corporation's capital management plan capital release mechanism. The payment is comprised of the following two components:

- \$52 million from excess capital held in the Extension line of business as at the end of 2019/20.
  This portion of the payment will be calculated based upon Basic premiums paid during the 2019/20 insurance year.
- ii. \$58 million from forecasted reductions in the number of claims for the initial COVID-19 period of March 15 May 15, 2020. This portion of the payment applies to all active Basic policies on March 15, 2020 and is subject to approval by the Public Utilities Board.

On April 27, 2020 the Corporation applied to the Public Utilities Board to issue a directive that the Corporation issue to ratepayers a percentage of their annualized premiums in respect of universal compulsory automobile insurance policies in-force on March 15, 2020, through a special payment in an amount equal to the approximate sum of \$58 million. On May 1, 2020 the Public Utilities Board approved the Corporation's application and on the week beginning May 25, 2020 the Corporation began issuing cheques to policyholders totaling \$109.9 million.