

Quarterly Financial Report

2nd QUARTER

Six months ended
August 31, 2016



**Manitoba
Public Insurance**

Management Discussion and Analysis

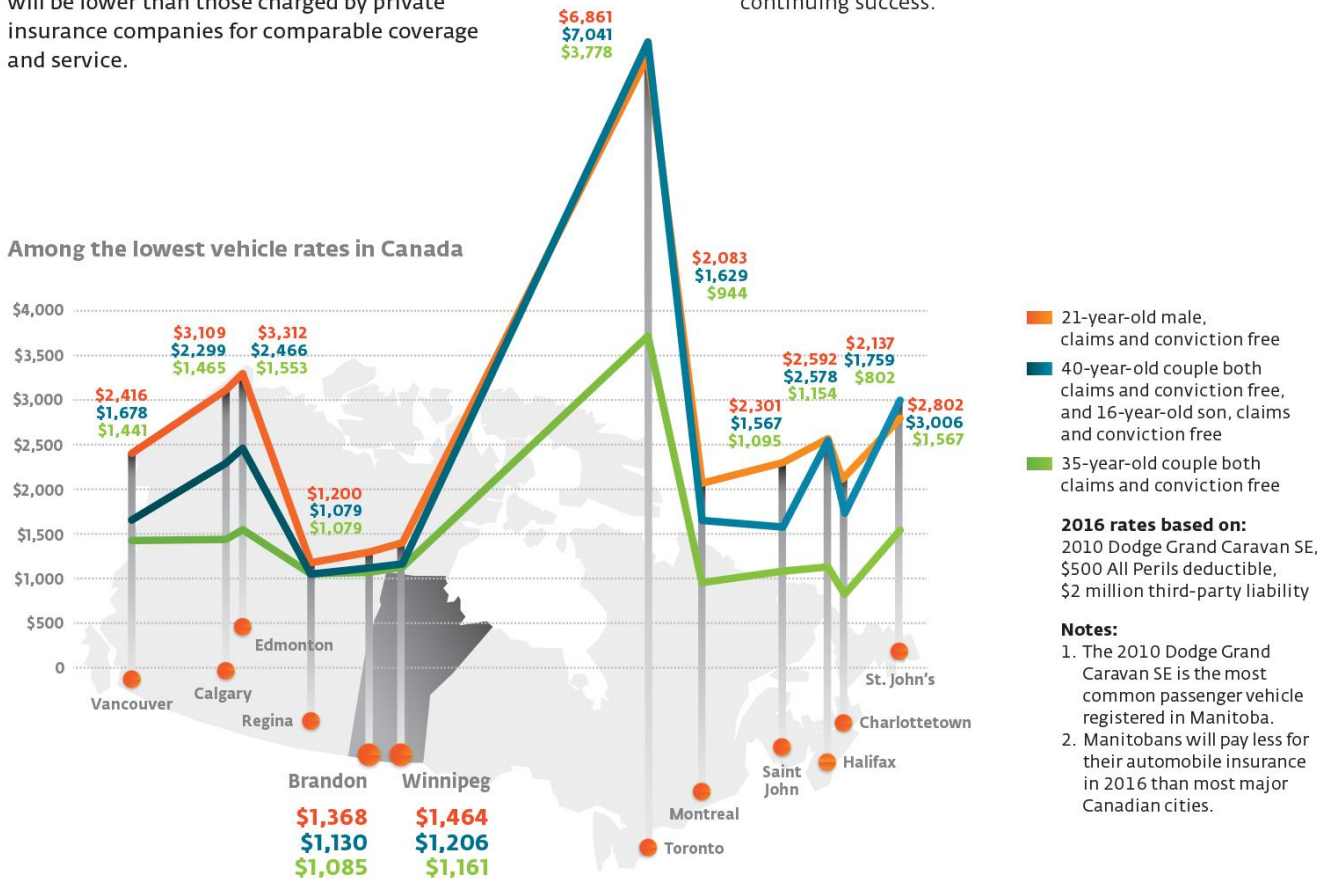
Management’s discussion and analysis provides a review of the financial results and future outlook of Manitoba Public Insurance. It should be read in conjunction with the unaudited condensed interim financial statements and supporting notes for the second quarter ended August 31, 2016 included herein and the annual audited financial statements and supporting notes included in the Corporation’s 2015 Annual Report. Certain information in this report consist of forward-looking statements. These statements are based on various techniques and assumptions including predictions about future events which not occur. Actual results could deviate significantly from the forward-looking statements.

Goal 1

Universally available mandatory protection against the cost of automobile accidents. Rates, on average, will be lower than those charged by private insurance companies for comparable coverage and service.

Why? One reason for our creation was to deliver the best insurance value to Manitobans. This is the essence of our continuing success.

Among the lowest vehicle rates in Canada



Goal 2

The Basic plan will return at least 85 per cent of premium revenue to Manitobans in the form of claims benefits.

Why? Over the long-term, returns within this range strike the right balance. We pay back to Manitobans substantially more of their premiums than would private insurers, while keeping a sound financial footing.

Premium returned for each dollar earned



Past results

114% Q3-14/15	109% Q4-14/15	100% Q1-15/16	99% Q2-15/16	98% Q3-15/16	93% Q4-15/16	101% Q1-16/17	110% Q2-16/17
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Goal 3

Manitoba Public Insurance will be a leader in automobile insurance and vehicle and driver licensing, providing Manitobans with superior products, coverage and service

Why? By measuring key performance indicators, we can track the public's view of our performance.

Corporate Performance Index



Past results

3.5 Q3-14/15	3.6 Q4-14/15	3.5 Q1-15/16	3.5 Q2-15/16	3.6 Q3-15/16	3.6 Q4-15/16	3.5 Q1-16/17	3.5 Q2-16/17
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Goal 4

Manitoba Public Insurance will provide service that is responsive, fair, courteous and convenient. Manitoba Public Insurance will meet customer service standards that are based on customer expectations.

Why? We value our customers and put their interests first. Also, Manitobans expect more from us than from private insurers, because Manitoba Public Insurance is their company. We believe their higher expectations are justified.

Overall, How Often We Meet/Exceed Standards



Past results

96% Q3-14/15	97% Q4-14/15	97% Q1-15/16	97% Q2-15/16	98% Q3-15/16	97% Q4-15/16	98% Q1-16/17	97% Q2-16/17
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Customer satisfaction in major operational areas

Physical Damage Claims



Past results

83% Q3-14/15	87% Q4-14/15	88% Q1-15/16	87% Q2-15/16
89% Q3-15/16	88% Q4-15/16	87% Q1-16/17	86% Q2-16/17

Bodily Injury Claims



Past results

81% Q3-14/15	83% Q1-15/16
81% Q3-15/16	86% Q1-16/17

Driver and Vehicle Licensing



Past results

92% Q3-14/15	91% Q4-14/15	91% Q1-15/16	91% Q2-15/16
93% Q3-15/16	91% Q4-15/16	92% Q1-16/17	93% Q2-16/17

Insurance Operations Policyholder Transactions



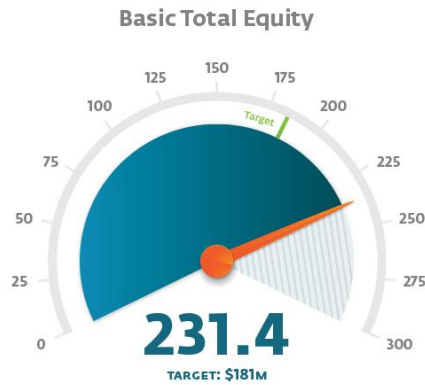
Past results

89% Q3-14/15	88% Q4-14/15	90% Q1-15/16	89% Q2-15/16
90% Q3-15/16	91% Q4-15/16	90% Q1-16/17	91% Q2-16/17

Goal 5

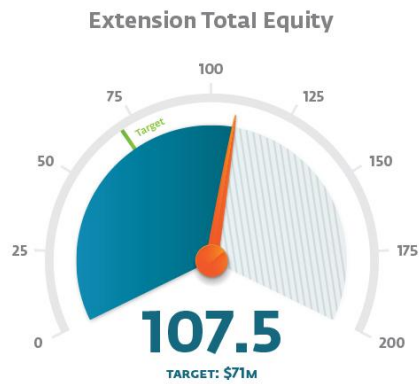
Total equity will be maintained within established target levels.

Why? Our long-term objective is to break even financially and to be financially self-sufficient. Maintaining the total equity within its target range helps us control rates. Manitobans deserve stable, affordable premiums over the long term.



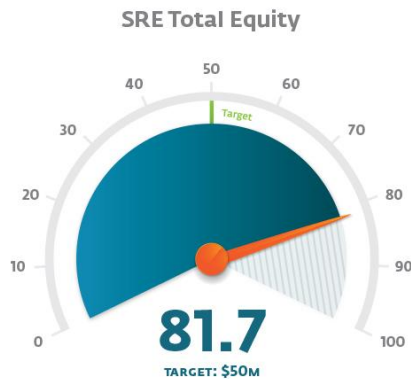
Past results

Actual	231.0	264.8	231.4
Target	231.0	231.0	181.0
	Year-End Feb. 29, 2016	Q1-16/17	Q2-16/17



Past results

Actual	88.3	98.7	107.5
Target	71.0	71.0	71.0
	Year-End Feb. 29, 2016	Q1-16/17	Q2-16/17



Past results

Actual	70.7	75.0	81.7
Target	50.0	50.0	50.0
	Year-End Feb. 29, 2016	Q1-16/17	Q2-16/17

Goal 6

Manitoba Public Insurance will offer an environment and career opportunities that will encourage employees to strive for excellence. Our people will be treated with respect and fairness and their contributions will be recognized.

Why? We value our employees.



Goal 7

Manitoba Public Insurance will lead driver and vehicle safety initiatives that reduce risk and protect Manitobans, their streets and their neighbourhoods. Manitobans will recognize the Corporation is living its mission.

Why? Pursuing traffic safety and loss-prevention programs reflects our long standing commitment to the well-being of Manitobans and to affordable auto insurance. Manitobans have told us they support these efforts.



Past results

88% Q4-12/13	87% Q4-13/14	87% Q4-14/15	89% Q4-15/16
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Results of Operations

Manitoba Public Insurance reported net loss of \$30.9 million for the six months ended August 31, 2016 compared to net income of \$16.5 million for the same period last year. This includes net loss of \$52.7 million (2015 – net income of \$5.0 million) from the Basic insurance line of business. Corporate net income (loss) decreased from the previous year by \$47.4 million due to:

- i) an increase in earned revenues of \$34.7 million, offset by an increase in total expenses of \$5.2 million;
- ii) an increase in claims cost of \$193.7 million;
- iii) an increase in investment income of \$116.8 million mainly due to the increase of unrealized gains on Fair Value Through Profit or Loss bonds of \$128.8 million, offset by lower gains on the sale of Fair Value Through Profit or Loss bonds of \$9.3 million and a decline in unrealized gains/loss on infrastructure of \$3.1 million.

Current Year and Last Year

Total earned revenues for the six months ended August increased from the previous year by \$34.7 million. This increase is primarily attributed to motor vehicle earned revenues which increased by \$28.7 million or 6.0%; due to the growth in the number of vehicles on the road in Manitoba, and the value of these vehicles and movement of drivers down the Drivers Safety Rating scale resulted in higher premiums.

Claims costs for the six months ended August 31, 2016 increased by \$193.7 million or 46.6% compared to last year due primarily to an increase of \$138.3 million or 209.8% in bodily injury claims incurred and an increase of \$53.8 million or 19.5% in physical damage claims incurred. The \$138.3 million increase in bodily injury claims was impacted by a current year to date increase of \$82.8 million due to the interest rate adjustment on unpaid claims. This is \$150.8 million higher than last year. Collision claims increased by 3,287 claims compared to last year, representing an increase of \$30.1 million in collision claims incurred. This increase contributed significantly to the physical damage claims incurred. Claims expense increased by \$2.2 million or 3.3% from the previous year, offset by a decrease in road safety and loss prevention expenses by \$0.6 million or \$7.7%.

Total expenses increased by \$5.2 million compared to last year due primarily to an increase of \$2.6 million or 4.3% in operating expenses, an increase of \$1.1 million or 2.9% in commission expenses, an increase of \$1.0 million or 6.2% in premium taxes and an increase of \$0.5 million or 32.9% in regulatory and appeal costs.

Investment income increased \$116.8 million compared to the first six months of last year primarily due to an increase in unrealized gains on bonds.

Retained Earnings

Net loss of \$30.9 million for the six months ending August 31, 2016 decreased retained earnings from \$346.7 million to \$315.8 million (August 31, 2015 – \$394.6 million). Retained earnings are comprised of \$141.8 million for Basic insurance (August 31, 2015 - \$182.8 million) and \$174.0 million for non-Basic lines (August 31, 2015 - \$211.8 million).

Total Equity

Total equity of \$420.6 million (August 31, 2015 – \$393.6 million) are comprised of \$315.8 million retained earnings (August 31, 2015 – \$394.6 million) and \$104.8 million accumulated other comprehensive income (August 31, 2015 - \$1.0 million other comprehensive loss).

The Corporation's Chief Actuary concluded that a minimum total equity level of \$181.0 million would be required for Basic to achieve satisfactory future financial condition. At the end of the second quarter, Basic insurance reported total equity of \$231.4 million (August 31, 2015 – \$181.6 million). Extension's current capital target level for total equity is \$71.0 million based on the 2015 MCT report. At the end of the second quarter, Extension insurance reported total equity of \$107.5 million (August 31, 2015 - \$98.7 million). Special Risk Extension's current capital target level for total equity is \$50.0 million based on the 2015 MCT report. At the end of the second quarter, Special Risk Extension insurance reported total equity of \$81.7 million (August 31, 2015 - \$75.0 million).

Outlook

The Corporation remains committed to achieving its seven Corporate goals. Actual results will be monitored, and corrective actions taken when necessary, to ensure that expected outcomes are realized.

As approved by the Public Utilities Board (PUB), effective March 1, 2016, there was a zero per cent overall rate increase to average Basic insurance rates for the 2016/17 insurance year. For the 2017/18 insurance year, Manitoba Public Insurance is requesting a two percent overall rate increase in its general rate application. The Corporation is also requesting an Interest Rate Forecast Risk Factor, effective March 1, 2017, to be developed collaboratively through the General Rate Application process. If approved, this would be only the 3rd time in 10 years that Manitoba's public auto insurer has requested a rate increase.

Overall:

- 674,894 vehicles (excluding trailers and off-road vehicles) will receive increases in their Basic premium next year, while 172,525 vehicles will receive decreases. 7,175 vehicles will receive no change.
- The average vehicle premium for Private Passenger Vehicle Class will be \$1,018 if the 2017 rate application is approved
- Motorcycle rates (including moped and motor scooters) will decrease 1.7 per cent
- If approved, rate changes will take effect March 1, 2017

Manitoba Public Insurance is committed to keeping rates stable over the long term. Manitoba Public Insurance continues to have one of the lowest rates of year-over-year premium increases of all Canadian provinces. Manitoba Public Insurance continued to exceed its mandate for the Basic plan of returning at least 85 cents of every dollar collected in Basic premiums to Manitobans in the form of claims benefits. For 2015/16, the return was 93 cents on every dollar.

Condensed Interim Financial Statements

Condensed Interim Statement of Financial Position

(Unaudited - in thousands of Canadian dollars)	<i>Notes</i>	August 31, 2016	February 29, 2016
Assets			
Cash and cash equivalents	5	5,937	37,322
Investments	5	2,616,696	2,455,622
Investment property	5	41,900	42,206
Due from other insurance companies		238	45
Accounts receivable		433,543	423,918
Prepaid expenses		5,298	2,318
Deferred policy acquisition costs		28,444	28,844
Reinsurers' share of unearned premiums		7,772	115
Reinsurers' share of unpaid claims		2,505	6,445
Property and equipment		113,681	115,652
Deferred development costs		81,931	78,430
		3,337,945	3,190,917
Liabilities			
Due to other insurance companies		4,016	178
Accounts payable and accrued liabilities		60,588	66,035
Financing lease obligation		4,236	4,281
Unearned premiums		557,818	560,548
Provision for employee current benefits		22,236	22,685
Provision for employee future benefits		385,908	378,117
Provision for unpaid claims	4	1,882,437	1,769,110
		2,917,329	2,800,954
Equity			
Retained Earnings		315,810	346,736
Accumulated Other Comprehensive Income		104,806	43,227
Total Equity		420,616	389,963
		3,337,945	3,190,917

The accompanying notes are an integral part of these financial statements.

Condensed Interim Statement of Operations

(Unaudited - in thousands of Canadian dollars)	Notes	Three Months Ended		Six Months Ended	
		August 31, 2016	August 31, 2015	August 31, 2016	August 31, 2015
Earned Revenues					
Gross premiums written		286,195	270,267	599,012	574,607
Premiums ceded to reinsurers		(19)	(42)	(15,471)	(16,417)
Net premiums written		286,176	270,225	583,541	558,190
(Increase) decrease in gross unearned premiums		10,418	6,761	(23,619)	(32,649)
Increase (decrease) in reinsurers' share of unearned premiums		(3,887)	(4,112)	7,658	8,136
Net premiums earned		292,707	272,874	567,580	533,677
Service fees & other revenue		7,851	7,609	15,568	15,398
<i>The Drivers and Vehicles Act operations recovery</i>		7,349	6,975	14,574	13,950
Total Earned Revenues		307,907	287,458	597,722	563,025
Claims Costs					
Direct claims incurred - gross		309,267	200,820	533,997	343,023
Claims (recovered) incurred ceded to reinsurers		38	44	445	(664)
Net claims incurred		309,305	200,864	534,442	342,359
Claims Expense		33,554	32,847	68,480	66,296
Loss prevention/Road safety		3,772	4,597	6,748	7,312
Total Claims Costs		346,631	238,308	609,670	415,967
Expenses					
Operating		29,996	29,681	62,030	59,480
Commissions		19,499	18,982	38,797	37,691
Premium taxes		8,899	8,311	17,262	16,259
Regulatory/Appeal		1,164	877	2,126	1,600
Total Expenses		59,558	57,851	120,215	115,030
Underwriting income (loss)		(98,282)	(8,701)	(132,163)	32,028
Investment income (loss)	6	63,611	2,214	101,237	(15,515)
Net income (loss) from operations		(34,671)	(6,487)	(30,926)	16,513

Condensed Interim Statement of Comprehensive Income (Loss)

(Unaudited - in thousands of Canadian dollars)	Three Months Ended		Six Months Ended	
	August 31, 2016	August 31, 2015	August 31, 2016	August 31, 2015
Net income (loss) from operations	(34,671)	(6,487)	(30,926)	16,513
Other Comprehensive Income (Loss)				
Items that will be reclassified to income				
Unrealized gains (losses) on Available for Sale assets	19,795	(32,336)	67,230	(40,369)
Reclassification of net realized (gains) losses related to Available for Sale assets	(3,008)	(1,733)	(5,651)	(4,011)
Other Comprehensive Income (Loss) for the period	16,787	(34,069)	61,579	(44,380)
Total Comprehensive Income (Loss)	(17,884)	(40,556)	30,653	(27,867)

The accompanying notes are an integral part of these financial statements.

Condensed Interim Statement of Changes in Equity

(Unaudited - in thousands of Canadian dollars)	Retained Earnings	Accumulated Other Comprehensive Income	Equity
Balance as at March 1, 2015	378,050	43,377	421,427
Net income from operations for the period	16,513	-	16,513
Other comprehensive income (loss) for the period	-	(44,380)	(44,380)
Balance as at August 31, 2015	394,563	(1,003)	393,560
Balance as at March 1, 2016	346,736	43,227	389,963
Net income (loss) from operations for the period	(30,926)	-	(30,926)
Other comprehensive income for the period	-	61,579	61,579
Balance as at August 31, 2016	315,810	104,806	420,616

The accompanying notes are an integral part of these financial statements.

Condensed Interim Statement of Cash Flows

(Unaudited - in thousands of Canadian dollars)	<i>Notes</i>	Six months ended	
		August 31, 2016	August 31, 2015
Cash Flows from (to) Operating Activities:			
Net income (loss) from operations		(30,926)	16,513
Non-cash items:			
Depreciation of property and equipment		2,604	2,893
Amortization of deferred development costs		7,575	7,024
Amortization of bond discount and premium		1,695	1,784
(Gain) loss on sale of investments		(9,534)	(17,226)
Unrealized (gain) loss on Fair Value Through Profit or Loss bonds		(54,446)	74,335
Unrealized (gain) loss on investment in real estate		(5,762)	(4,646)
Unrealized (gain) loss on investment in infrastructure		704	(2,392)
		(88,090)	78,285
Net change in non-cash balances:			
Due from other insurance companies		(193)	383
Accounts receivable and prepaid expenses		(12,605)	62,169
Deferred policy acquisition costs		400	(934)
Reinsurers' share of unearned premiums and unpaid claims		(3,717)	(6,243)
Due to other insurance companies		3,838	4,081
Accounts payable and accrued liabilities		(5,447)	(81,651)
Unearned premiums		(2,730)	5,821
Provision for employee current benefits		(359)	(860)
Provision for employee future benefits		7,791	8,150
Provision for unpaid claims		113,327	(33,144)
		100,305	(42,228)
		12,215	36,057
Cash Flows from (to) Investing Activities:			
Purchase of investments		(331,870)	(739,764)
Proceeds from sale of investments		300,024	687,191
Acquisition of property and equipment net of proceeds from disposals		(633)	(1,407)
Financing lease obligation		(45)	(40)
Deferred development costs incurred		(11,076)	(8,261)
		(43,600)	(62,281)
Increase (decrease) in Cash and Cash Equivalents			
Cash and short-term investments beginning of period		37,322	68,882
Cash and Cash Equivalents end of period	5	5,937	42,658

The accompanying notes are an integral part of these financial statements.

Notes to Financial Statements

1) Status of the Corporation

The Manitoba Public Insurance Corporation (the “Corporation”) was incorporated as a Crown Corporation under *The Automobile Insurance Act* in 1970. In 1974, *The Automobile Insurance Act* was revised and became *The Manitoba Public Insurance Corporation Act* (Chapter A180 of the continuing consolidation of the Statutes of Manitoba). In 1988, the Act was re-enacted in both official languages as Chapter P215 of the Statutes of Manitoba. The address of the Corporation’s registered office is 234 Donald Street, Winnipeg, Manitoba.

Under the provisions of its Act and regulations, the Corporation operates an automobile insurance division and a discontinued general insurance division. The lines of business for the automobile insurance division provide for basic universal compulsory automobile insurance, extension and special risk coverages. For financial accounting purposes, the lines of business for the automobile insurance division and the discontinued general insurance division are regarded as separate operations and their revenues and expenses are allocated on a basis described in the summary of significant accounting policies. For financial reporting purposes, due to the immateriality of the financial results of the discontinued general insurance operations, the operations are reported as part of the Special Risk Extension line of business. The basic universal compulsory automobile insurance line of business rates are approved by the Public Utilities Board of Manitoba.

Under *The Drivers and Vehicles Act (DVA)*, the Corporation is responsible for DVA operations pertaining to driver safety, vehicle registration and driver licensing, including all related financial, administrative and data processing services.

2) Basis of Reporting

Statement of Compliance

The financial statements of the Corporation are in such form as prescribed by Section 43(1) of *The Manitoba Public Insurance Corporation Act* and are presented in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

Basis of Presentation

The Corporation presents its Statement of Financial Position broadly in order of liquidity.

These statements are presented in thousands of Canadian dollars which is the Corporation’s functional and presentational currency except as otherwise specified.

Seasonality

The automobile insurance business, which reflects the primary business of the Corporation, is seasonal in nature. While net premiums earned are generally stable from quarter to quarter, underwriting income is typically highest in the first and second quarter of each year and lowest in the fourth quarter of each year. This is driven mainly by weather conditions which vary significantly between quarters.

Basis of Measurement

The Corporation prepares its financial statements as a going concern, using the historical cost basis, except for financial instruments and insurance contract liabilities and reinsurers' share of unpaid claims. Measurement of the financial instruments is detailed in Note 3 of the 2015 Annual Report. Insurance contract liabilities and reinsurers' share of unpaid claims are measured on a discounted basis in accordance with accepted actuarial practice (which in the absence of an active market provides a reasonable proxy for fair value).

Estimates and Judgments

The preparation of financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates.

3) Summary of Significant Accounting Policies

Refer to the 2015 Annual Audited Financial Statements for a summary outlining those accounting policies followed by the Corporation that have a significant effect on the condensed interim financial statements.

4) Provision for Unpaid Claims

The provision for unpaid claims, including adjustment expenses, represents an estimate for the full amount of all costs and the projected final settlement of claims incurred.

The provision for unpaid claims, including adjustment expenses, is subject to variability. This variability is related to future events that arise from the date the loss was reported to the ultimate settlement of the claims. Accordingly, short-tail claims such as physical damage claims tend to be more reasonably predictable than long-tail claims such as Personal Injury Protection Plan (PIPP) and public liability claims. Factors such as the receipt of additional claims information during the claims settlement process, changes in severity and frequencies of claims from historical trends, and effects of inflationary trends contribute to this variability.

The determination of the provision for unpaid claims, including adjustment expenses, relies on judgment, analysis of historical claim trends, investment rates of return and expectation on the future development of claims. The process of establishing this provision necessarily involves risks which could cause the actual results to deviate, perhaps substantially, from the best determinable estimate.

5) Cash and Investments

Cash consists of cash net of cheques issued in excess of amounts on deposit.

Cash equivalent investments have a total principal amount of \$12.0 million (2015 – \$44.0 million) comprised of provincial short-term deposits with effective interest rates of 0.54% (2015 - 0.42%) with interest receivable at varying dates.

The Corporation has an unsecured operating line of credit with its principal banker in the amount of \$5.0 million (2015 - \$5.0 million). There were no drawdowns against this line of credit at August 31, 2016 (2015 – nil).

Cash and Investments

(in thousands of Canadian dollars)

	Financial Instruments			Non-Financial Instruments	Total Fair Value
	Classified as Available for Sale	Classified as Held to Maturity	Classified as Fair Value Through Profit or Loss		
As at August 31, 2016					
Cash and cash equivalents	5,937	-	-	-	5,937
Bonds					
Federal	-	-	228,190	-	228,190
Manitoba:					
Provincial	-	-	198,819	-	198,819
Municipal	-	9,198	28,967	-	38,165
Hospitals	-	-	-	-	-
Schools	-	596,545	-	-	596,545
Other provinces:					
Provincial	-	-	548,365	-	548,365
Municipal	-	-	84,817	-	84,817
Corporations	-	-	59,094	-	59,094
	-	605,743	1,148,252	-	1,753,995
Other investments					
Infrastructure	1,792	-	-	-	1,792
Equity investments	-	-	95,789	-	95,789
Pooled Real Estate Fund	541,798	-	-	-	541,798
Investments	-	-	223,322	-	223,322
	543,590	605,743	1,467,363	-	2,616,696
Investment property					
	-	-	-	41,900	41,900
	549,527	605,743	1,467,363	41,900	2,664,533

(in thousands of Canadian dollars)	Financial Instruments			Non-Financial Instruments	Total Fair Value
	Classified as Available for Sale	Classified as Held to Maturity	Classified as Fair Value Through Profit or Loss		
As at August 31, 2015					
Cash and cash equivalents	42,658	-	-	-	42,658
Bonds					
Federal	-	-	176,243	-	176,243
Manitoba:					
Provincial	-	-	186,600	-	186,600
Municipal	-	10,210	24,227	-	34,437
Hospitals	-	-	10,513	-	10,513
Schools	-	627,365	-	-	627,365
Other provinces:					
Provincial	-	-	470,674	-	470,674
Municipal	-	-	111,132	-	111,132
Corporations	-	-	54,291	-	54,291
	-	637,575	1,033,680	-	1,671,255
Other investments	2,446	-	-	-	2,446
Infrastructure	-	-	76,807	-	76,807
Equity investments	488,106	-	-	-	488,106
Pooled Real Estate Fund	-	-	209,493	-	209,493
Investments	490,552	637,575	1,319,980	-	2,448,107
Investment property	-	-	-	41,825	41,825
	533,210	637,575	1,319,980	41,825	2,532,590

Gross unrealized gains and gross unrealized losses included in accumulated other comprehensive income on available for sale equity and other investments are comprised as follows:

As at August 31, 2016

(in thousands of Canadian dollars)	Book Value	Unrealized Gains/(Losses)	Fair Value
Equity Investments			
With unrealized gains	355,118	138,453	493,571
With unrealized (losses)	51,882	(3,655)	48,227
Subtotal – Equity Investments	407,000	134,798	541,798
Other Investments			
With unrealized gains	399	1,393	1,792
With unrealized (losses)	-	-	-
Subtotal – Other Investments	399	1,393	1,792
Total AFS Equity and Other Investments	407,399	136,191	543,590

As at August 31, 2015

(in thousands of Canadian dollars)	Book Value	Unrealized Gains/(Losses)	Fair Value
Equity Investments			
With unrealized gains	470,972	93,116	377,856
With unrealized (losses)	78,420	(31,830)	110,250
Subtotal – Equity Investments	549,392	61,286	488,106
Other Investments			
With unrealized gains	3,915	1,562	2,353
With unrealized (losses)	23	(70)	93
Subtotal – Other Investments	3,938	1,492	2,446
Total AFS Equity and Other Investments	553,330	62,778	490,552

AFS financial assets where the investment's underlying cost is greater than the fair value, the loss has not been recognized in net income either because:

- there is not objective evidence of impairment, or
- the loss is not considered to be significant or prolonged.

Fair Value Measurement

Financial assets that are measured at fair value are classified by their level within the fair value hierarchy. The fair value hierarchy consists of three levels that are defined on the basis of the type of inputs used to measure fair value. The classification cannot be higher than the lowest level of input that is significant to the measurement:

Level 1 – Fair value is determined based on unadjusted quoted prices of identical assets in active markets. Inputs include prices from exchanges where equity and debt securities are actively traded.

Level 2 – Level 2 valuations utilize inputs other than quoted market prices included in Level 1 that are observable, directly or indirectly, for the asset. These inputs include quoted prices for similar assets in active markets and observable inputs other than quoted prices, such as interest rates and yield curves. The fair values for some Level 2 securities were obtained from a pricing service. Pricing service inputs include benchmark yields, reported trades, broker/dealer quotes and bid/ask spreads.

Level 3 – Fair value measurements using significant inputs that are not based on observable market data are Level 3. This mainly consists of derivatives and private equity investments. In these cases prices be determined by internal pricing models utilizing all available financial information, including direct comparison and industry sector data. For some investments, valuations are obtained annually. For periods between valuations, management assesses the validity of the valuation for current reporting purposes.

The following table presents financial instruments measured at fair value in the Statement of Financial Position, classified by level within the fair value hierarchy.

As at August 31, 2016			
(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	201,554	931,936	14,762
Infrastructure	-	-	95,789
Pooled real estate	-	223,322	-
Total FVTPL financial assets	201,554	1,155,258	110,551
AFS financial assets			
Cash and cash equivalents	5,937	-	-
Other investments	-	-	1,792
Equity investments	541,798	-	-
Total AFS financial assets	547,735	-	1,792
Total assets measured at fair value	749,289	1,155,258	112,343

As at August 31, 2015			
(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	128,937	889,263	15,480
Infrastructure	-	-	76,807
Pooled real estate	-	209,493	-
Total FVTPL financial assets	128,937	1,098,756	92,287
AFS financial assets			
Cash and short term investments	42,658	-	-
Other investments	-	-	2,446
Equity investments	488,106	-	-
Total AFS financial assets	530,674	-	2,446
Total assets measured at fair value	659,701	1,098,756	94,733

Fair value measurement of instruments included in Level 3 (in thousands of Canadian dollars)	FVTPL		AFS	
	2016	2015	2016	2015
Balance at March 1	102,637	71,410	2,115	2,446
Total gains/(losses)				
Included in net income	(704)	2,392	238	-
Included in other comprehensive income	-	-	(169)	-
Purchases	13,266	18,485	-	-
Sales	(4,648)	-	(392)	-
Balance at August 31	110,551	92,287	1,792	2,446

The fair value of HTM bonds, which include schools and certain municipalities, is based on their carrying value, which approximates fair value.

6) Investment Income

(in thousands of Canadian dollars)	August 31, 2016	August 31, 2015
Interest income	24,613	26,215
Gain (loss) on sale of FVTPL bonds	3,883	13,211
Unrealized gain (loss) on FVTPL bonds	54,446	(74,335)
Unrealized gain on pooled real estate	5,762	4,646
Dividends on infrastructure investments	936	876
Unrealized gain (loss) on infrastructure investments	(704)	2,392
Dividend income	7,779	7,981
Gain on sale of equities and other investments	5,651	4,047
Gain (loss) on foreign exchange	(72)	74
Income from investment property	1,425	1,285
Investment management fees	(2,482)	(1,907)
Total Investment income (loss)	101,237	(15,515)

7) Employee Future Benefits Expense

The total benefits costs included in expenses are as follows:

(in thousands of Canadian dollars)	August 31, 2016	August 31, 2015
Pension benefits	13,059	12,604
Other post-employment benefits	907	898
Total	13,966	13,502

8) Depreciation and Amortization

The total depreciation and amortization included in expenses are as follows:

(in thousands of Canadian dollars)	August 31, 2016	August 31, 2015
Amortization – Deferred Development	7,575	7,024
Depreciation – Property and equipment	2,604	2,893
Total	10,179	9,917

For more information contact:

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