# Quarterly Financial Report

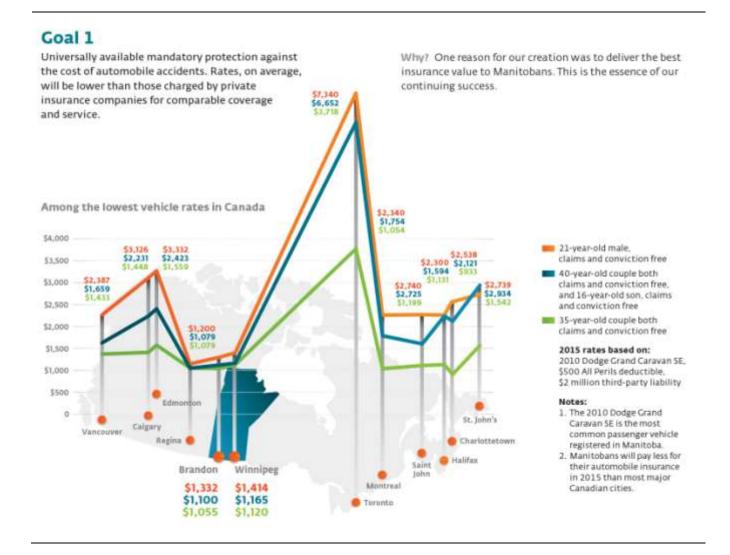
2nd QUARTER

Six months ended August 31, 2015



# **Management Discussion and Analysis**

Management's discussion and analysis provides a review of the financial results and future outlook of Manitoba Public Insurance. It should be read in conjunction with the unaudited condensed interim financial statements and supporting notes for the second quarter ended August 31, 2015 included herein and the annual audited financial statements and supporting notes included in the Corporation's 2014 Annual Report. Certain information in this report may consist of forward-looking statements. These statements are based on various techniques and assumptions including predictions about future events which may not occur. Actual results could deviate significantly from the forward-looking statements.



The Basic plan will return at least 85 per cent of premium revenue to Manitobans in the form of claims benefits.

Why? Over the long-term, returns within this range strike the right balance. We pay back to Manitobans substantially more of their premiums than would private insurers, while keeping a sound financial footing.

#### Premium returned for each dollar earned



Past results

104%	114%	110%	116%	114%	109%	100%	99%
10-4-0	11-770	11070	11070	11-4-0	10270	100.0	2210
03-13/14	O4-B/14	Q1-14/15	02-14/15	Q3-14/15	Q4-14/1S	01-15/16	02-15/16

# Goal 3

Manitoba Public Insurance will be a leader in automobile insurance and vehicle and driver licensing, providing Manitobans with superior products, coverage and service

Why? By measuring key performance indicators, we can track the public's view of our performance.

# Corporate Performance Index



3.7	3.6	3.5	3.4	3.5	3.6	3.5	3.5
Q3-13/14	Q4-B/14	Q1-14/15	Q2-14/15	Q3-14/15	Q4-14/15	Q1-15/16	Q2-15/16

Manitoba Public Insurance will provide service that is responsive, fair, courteous and convenient. Manitoba Public Insurance will meet customer service standards that are based on customer expectations.

Why? We value our customers and put their interests first.

Also, Manitobans expect more from us than from private insurers, because Manitoba Public Insurance is their company.

We believe their higher expectations are justified.

#### Overall, How Often We Meet/Exceed Standards



Past results

95%	94%	95%	95%	96%	97%	97%	97%
Q3-13/14	Q4-B/14	Q1-14/15	Q2-H/15	Q3-14/15	Q4-14/15	Q1-15/16	Q2-15/16

## Customer satisfaction in major operational areas





Past results

86% Q3-13/34	87% Q4-13/14	85% Q1-14/15	84% Q2-14/15	81% Q3-13/14	83% Q1-14/15
83%	87%	88%	87%	81%	83%
Q3-14/15	Q4-14/15	Q1-15/16	Q2-15/16	Q3-14/15	01-15/76

## Driver and Vehicle Licensing



# Insurance Operations Policyholder Transactions



91% Q3-13/14	89% Q4-13/14	90% Q1-14/15	93% Q2-14/15	89% Q3-11/14	87% Q4-11/14	89% Q1-14/15	92% Q2-14/15
92%	91%	91%	91%	89%	88%	90%	89%
Q3-14/15	Q4-14/15	Q1-15/16	Q2-15/16	Q3-14/15	Q4-14/15	Q1-15/16	Q2-15/16

Total equity will be maintained within established target levels.



Why? Our long-term objective is to break even financially and to be financially self-sufficient. Maintaining the total equity within its target range helps us control rates when claim costs rise substantially. Manitobans deserve stable, affordable premiums over the long term.

Past results

Actual	213.0	225.7	181.6	
Target	213.0	213.0	213.0	
A September 1	Year-End-Feb. 28, 2015	Q1-15/16	Q2-15/16	

# **Extension Total Equity**



Past results

Actual	143.1	146.7	148.9
Target	72.0	72.0	72.0
1000000	Year-End-Feb. 28, 2015	Q1-15/16	Q2-15/16

# SRE Total Equity



Actual	65.3	61.7	63.1
Target	45.0	45.0	45.0
1000000	Year-End-Feb. 28, 2015	Q1-15/16	Q2-15/16

Manitoba Public Insurance will offer an environment and career opportunities that will encourage employees to strive for excellence. Our people will be treated with respect and fairness and their contributions will be recognized.

Why? We value our employees.



Direct rescutes

68% Q1-15/16

# Goal 7

Manitoba Public Insurance will lead driver and vehicle safety initiatives that reduce risk and protect Manitobans, their streets and their neighbourhoods. Manitobans will recognize the Corporation is living its mission.

Why? Pursuing traffic safety and loss-prevention programs reflects our long standing commitment to the well-being of Manitobans and to affordable auto insurance. Manitobans have told us they support these efforts.

# Public Support for Road Safety



90%	88%	87%	87%	
Q4-11/12	Q4-12/13	Q4-13/14	Q4-14/15	

# **Results of Operations**

Manitoba Public Insurance reported net income of \$16.5 million for the six months ended August 31, 2015 compared to net income of \$37.6 million for the same period last year. This includes net income of \$5.0 million (2014 – net income of \$8.6 million) from the Basic insurance line of business. Corporate net income decreased from the previous year by \$21.1 million due to:

- i) a decline in investment income of \$99.4 million mainly due to a \$96.0 million decrease of unrealized gains/loss on Fair Value Through Profit or Loss bonds, a \$7.0 million decrease in gains on the sale of Canadian equities, offset by a \$4.3 million higher gains on the sale of Fair Value Through Profit or Loss bonds;
- ii) an increase in total expenses of \$3.5 million; offset by
- iii) a decrease in claims costs of \$49.0 million; and
- iv) an increase in earned revenues of \$32.8 million.

#### **Current Year and Last Year**

Total earned revenues for the six months ended August increased from the previous year by \$32.8 million. This increase is primarily attributed to motor vehicle earned revenues which increased by \$27.6 million or 6.1%. The increase in earned revenues is primarily due to the growth in the number of vehicles on the road in Manitoba, and the value of these vehicles, the approved average 3.4% rate increase and movement of drivers down the Drivers Safety Rating scale resulted in higher premiums.

Claims costs for the six months ended August 31, 2015 decreased by \$49.0 million compared to last year due primarily to a decrease of \$80.8 million or 55.1% in bodily injury claims incurred, offset by an increase of \$29.8 million or 12.1% in physical damage claims incurred. The \$80.8 million decrease in bodily injury claims was impacted by a decrease of \$94.5 million due to the interest rate adjustment on unpaid claims. An increase of \$17.3 million in hail related claims compared to last year contributed significantly to the physical damage claims incurred. Claims expense and road safety and loss prevention expenses collectively increased by \$2.0 million or 2.7% from the previous year.

Total expenses increased by \$3.5 million compared to last year due primarily to an increase of \$2.2 million or 3.9% in operating expenses, an increase of \$0.9 million or 6.1% in premium taxes, an increase of \$0.5 million or 1.4% in commission expenses, offset by a decrease of \$0.1 million or 7.3% in regulatory/appeal expenses.

# **Retained Earnings**

Net income of \$16.5 million for the six months ending August 31, 2015 increased retained earnings from \$378.1 million to \$394.6 million (August 31, 2014 – \$358.0 million). Retained earnings are comprised of \$182.8 million for Basic insurance (August 31, 2014 – \$108.5 million) and \$211.8 million for non-Basic lines (August 31, 2014 – \$249.5 million).

# **Total Equity**

Total equity of \$393.6 million (August 31, 2014 – \$477.2 million) are comprised of \$394.6 million retained earnings and \$1.0 million in accumulated other comprehensive loss (August 31, 2014 – \$119.2 million accumulated other comprehensive income).

The Corporation's Chief Actuary concluded that a minimum total equity level of \$213.0 million would be required for Basic to achieve satisfactory future financial condition. At the end of the second quarter, Basic insurance reported total equity of \$181.6 million (August 31, 2014 – \$207.3 million). Extension's current capital target level for total equity is \$72.0 million based on the 2014 MCT report. At the end of the second quarter, Extension insurance reported total equity of \$148.9 million (August 31, 2014 – \$201.3 million). Special Risk Extension's current capital target level for total equity is \$45.0 million based on the 2014 MCT report. At the end of the second quarter, Special Risk Extension insurance reported total equity of \$63.1 million (August 31, 2014 – \$68.6 million).

# Outlook

The Corporation remains committed to achieving its seven Corporate goals. Actual results will be monitored, and corrective actions taken when necessary, to ensure that expected outcomes are realized.

Manitoba Public Insurance is asking the Public Utilities Board for no basic rate increase in the 2016 General Rate Application for the 2016/17 fiscal year. The 3.4% rate increase approved by the Public Utilities Board for 2015/16 has helped to ease the deficiency in premiums that was being experienced by Manitoba Public Insurance. This, together with the severity of physical damage claim forecasts returning to more normal growth rates and the Corporation's ongoing efforts to control operating costs, has resulted in the Corporation requesting for no rate increase for 2016/17. If approved, this would be the 12th time in 15 years that Manitoba's public auto insurer has not requested a rate increase.

## Overall:

- 547,032 vehicles will receive reductions in their Basic premium next year, while another 78,442 vehicles will remain the same
- The average vehicle premium for Private Passenger Vehicle Class will be \$975 if the 2016 rate application is approved
- Motorcycle rates (including moped and motor scooters) will decrease 7.6 per cent
- If approved rate changes will take effect March 1, 2016

Manitoba Public Insurance is committed to keeping rates stable over the long term. Including the proposed 0.0% rate change in 2016/17, the Corporation's overall cumulative rate decrease over the past 15 years has been -9.7%. Manitoba Public Insurance continues to have one of the lowest rates of year-over-year premium increases of all Canadian provinces. Manitoba Public Insurance continued to exceed its mandate for the Basic plan of returning at least 85 cents of every dollar collected in Basic premiums to Manitobans in the form of claims benefits. For 2014/15, the return was \$1.09 on every dollar.

# **Condensed Interim Financial Statements**

# **Condensed Interim Statement of Financial Position**

(Unaudited - in thousands of Canadian dollars)	Notes	August 31, 2015	February 28, 2015
Assets			
Cash and cash equivalents	5	42,658	68,882
Investments	5	2,448,107	2,491,176
Investment property	5	41,825	42,417
Due from other insurance companies		60	443
Accounts receivable		396,174	387,909
Prepaid expenses		5,603	537
Deferred policy acquisition costs		24,947	24,014
Reinsurers' share of unearned premiums		8,214	79
Reinsurers' share of unpaid claims		6,226	8,118
Property and equipment		120,899	122,385
Deferred development costs		70,326	69,089
		3,165,039	3,215,049
Liabilities			
Due to other insurance companies		4,082	1
Accounts payable and accrued liabilities		56,135	62,287
Financing lease obligation		4,324	4,364
Unearned premiums		532,942	527,121
Provision for employee current benefits		21,304	22,164
Provision for employee future benefits		399,269	391,119
Provision for unpaid claims	4	1,753,423	1,786,566
		2,771,479	2,793,622
Equity			
Retained Earnings		394,563	378,050
Accumulated Other Comprehensive Income (Loss)		(1,003)	43,377
Total Equity		393,560	421,427
		3,165,039	3,215,049

The accompanying notes are an integral part of these financial statements.

# **Condensed Interim Statement of Operations**

	Three months ended		Six months ended	
	August 31,	August 31,	August 31,	August 31,
(Unaudited - in thousands of Canadian dollars) Notes	2015	2014	2015	2014
Earned Revenues				
Gross premiums written	270,267	252,593	574,607	533,604
Premiums ceded to reinsurers	(42)	(10)	(16,417)	(17,777)
Net premiums written	270,225	252,583	558,190	515,827
(Increase) decrease in gross unearned premiums	6,761	8,050	(32,649)	(22,710)
Increase (decrease) in reinsurers' share of				
unearned premiums	(4,112)	(4,457)	8,136	8,843
Net premiums earned	272,874	256,176	533,677	501,960
Service fees & other revenue	7,609	7,362	15,398	14,294
The Drivers and Vehicles Act operations recovery	6,975	6,975	13,950	13,950
Total Earned Revenues	287,458	270,513	563,025	530,204
Claims Costs				
Direct claims incurred	200,820	198,344	343,023	392,746
Claims incurred ceded to reinsurers	44	3,334	(664)	635
Net claims Incurred	200,864	201,678	342,359	393,381
Claims Expense	32,847	32,538	66,296	65,266
Loss prevention/Road safety	4,597	3,526	7,312	6,391
Total Claims Costs	238,308	237,742	415,967	465,038
Expenses				
Operating	29,681	27,687	59,480	57,270
Commissions	18,982	18,670	37,691	37,163
Premium taxes	8,311	7,819	16,259	15,327
Regulatory/Appeal	877	997	1,600	1,725
Total Expenses	57,851	55,173	115,030	111,485
Underwriting income (loss)	(8,701)	(22,402)	32,028	(46,319)
Investment income (loss) 6	2,214	45,723	(15,515)	83,888
Net income (loss) from operations	(6,487)	23,321	16,513	37,569

# **Condensed Interim Statement of Comprehensive Income (Loss)**

	Three months ended		Six month	ns ended
	August 31,	August 31,	August 31,	August 31,
(Unaudited - in thousands of Canadian dollars)	2015	2014	2015	2014
Net income (loss) from operations	(6,487)	23,321	16,513	37,569
Other Comprehensive Income (Loss)				
Unrealized gains (loss) on Available for Sale assets	(32,336)	33,304	(6,487)	53,356
Reclassification of net realized (gains) losses related to Available for Sale				
assets	(1,733)	(8,000)	(4,011)	(11,056)
Other Comprehensive Income (Loss) for the period	(34,069)	25,304	(44,380)	42,300
Total Comprehensive Income (Loss)	(40,556)	48,605	(27,867)	79,869

The accompanying notes are an integral part of these financial statements.

# **Condensed Interim Statement of Changes in Equity**

		Accumulated Other	
	Retained	Comprehensive	
(in thousands of Canadian dollars)	Earnings	Income	Equity
Balance as at March 1, 2014	320,472	76,851	397,323
Net income (loss) from operations for the period	37,569	-	37,569
Other comprehensive income (loss) for the period	-	42,300	42,300
Balance as at August 31, 2014	358,041	119,151	428,567
Balance as at March 1, 2015	378,050	43,377	421,427
Net income (loss) from operations for the period	16,513	-	16,513
Other comprehensive income (loss) for the period	-	(44,380)	(44,380)
Balance as at August 31, 2015	394,563	(1,003)	393,560

The accompanying notes are an integral part of these financial statements.

# **Condensed Interim Statement of Cash Flows**

Six	months	ended

		JIX IIIOIIL	iis eiiueu
(Unaudited - in thousands of Canadian dollars)	Notes	August 31, 2015	August 31, 2014
Cash Flows from (to) Operating Activities:			
Net income (loss) from operations		16,513	37,569
Non-cash items:			
Depreciation of property and equipment		2,893	3,688
Amortization of deferred development costs		7,024	7,266
Amortization of bond discount and premium		1,784	872
(Gain) loss on sale of investments		(17,226)	(19,976)
Unrealized (gain) loss on Fair Value Through Profit or Loss bonds		74,335	(21,710)
Unrealized (gain) loss on investment in real estate		(4,646)	(5,908)
Unrealized (gain) loss on investment in infrastructure		(2,392)	(3,430)
Impairment of available for sale investments		=	-
		78,285	(1,629)
Net change in non-cash balances:			
Due from other insurance companies		383	3,976
Accounts receivable and prepaid expenses		62,169	(21,819)
Deferred policy acquisition costs		(934)	476
Reinsurers' share of unearned premiums and unpaid claims		(6,243)	6,593
Due to other insurance companies		4,081	2,611
Accounts payable and accrued liabilities		(81,651)	(6,116)
Unearned premiums		5,821	(1,939)
Provision for employee current benefits		(860)	(455)
Provision for employee future benefits		8,150	7,038
Provision for unpaid claims		(33,144)	15,970
		(42,228)	6,335
		36,057	4,706
Cash Flows from (to) Investing Activities:			
Purchase of investments		(739,764)	(464,311)
Proceeds from sale of investments		687,191	456,201
Acquisition of property and equipment net of proceeds from disposals		(1,407)	(2,29)
Financing lease obligation		(40)	(30)
Deferred development costs incurred		(8,261)	(8,645)
		(62,281)	(19,004)
Increase (decrease) in Cash and Cash Equivalents		(26,224)	(14,298)
Cash and cash equivalents beginning of period		68,882	93,208
Cash and Cash Equivalents end of period	5	42,658	78,910

The accompanying notes are an integral part of these financial statements.

# **Notes to Financial Statements**

# 1) Status of the Corporation

The Manitoba Public Insurance Corporation (the "Corporation") was incorporated as a Crown Corporation under *The Automobile Insurance Act* in 1970. In 1974, *The Automobile Insurance Act* was revised and became *The Manitoba Public Insurance Corporation Act* (Chapter A180 of the continuing consolidation of the Statutes of Manitoba). In 1988, the Act was re-enacted in both official languages as Chapter P215 of the Statutes of Manitoba. The address of the Corporation's registered office is 234 Donald Street, Winnipeg, Manitoba.

Under the provisions of its Act and regulations, the Corporation operates an automobile insurance division and a discontinued general insurance division. The lines of business for the automobile insurance division provide for basic universal compulsory automobile insurance, extension and special risk coverages. For financial accounting purposes, the lines of business for the automobile insurance division and the discontinued general insurance division are regarded as separate operations and their revenues and expenses are allocated on a basis described in the summary of significant accounting policies. For financial reporting purposes, due to the immateriality of the financial results of the discontinued general insurance operations, the operations are reported as part of the Special Risk Extension line of business. The basic universal compulsory automobile insurance line of business rates are approved by the Public Utilities Board of Manitoba.

Under *The Drivers and Vehicles Act (DVA)*, the Corporation is responsible for DVA operations pertaining to driver safety, vehicle registration and driver licensing, including all related financial, administrative and data processing services.

# 2) Basis of Reporting

## Statement of Compliance

The financial statements of the Corporation are in such form as prescribed by Section 43(1) of *The Manitoba Public Insurance Corporation Act* and are presented in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

## **Basis of Presentation**

The Corporation presents its Statement of Financial Position broadly in order of liquidity.

These statements are presented in thousands of Canadian dollars which is the Corporation's functional and presentational currency except as otherwise specified.

# Seasonality

The automobile insurance business, which reflects the primary business of the Corporation, is seasonal in nature. While net premiums earned are generally stable from quarter to quarter, underwriting income is typically highest in the first and second quarter of each year and lowest in the fourth quarter of each year. This is driven mainly by weather conditions which may vary significantly between quarters.

## **Basis of Measurement**

The Corporation prepares its financial statements as a going concern, using the historical cost basis, except for financial instruments and insurance contract liabilities and reinsurers' share of unpaid claims. Measurement of the financial instruments is detailed in Note 3 of the 2014 Annual Report. Insurance contract liabilities and reinsurers' share of unpaid claims are measured on a discounted basis in accordance with accepted actuarial practice (which in the absence of an active market provides a reasonable proxy for fair value).

# **Estimates and Judgments**

The preparation of financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from these estimates.

# 3) Summary of Significant Accounting Policies

Refer to the 2014 Annual Audited Financial Statements for a summary outlining those accounting policies followed by the Corporation that have a significant effect on the condensed interim financial statements.

# 4) Provision for Unpaid Claims

The provision for unpaid claims, including adjustment expenses, represents an estimate for the full amount of all costs and the projected final settlement of claims incurred.

The provision for unpaid claims, including adjustment expenses, is subject to variability. This variability is related to future events that arise from the date the loss was reported to the ultimate settlement of the claims. Accordingly, short-tail claims such as physical damage claims tend to be more reasonably predictable than long-tail claims such as Personal Injury Protection Plan (PIPP) and public liability claims. Factors such as the receipt of additional claims information during the claims settlement process, changes in severity and frequencies of claims from historical trends, and effects of inflationary trends contribute to this variability.

The determination of the provision for unpaid claims, including adjustment expenses, relies on judgment, analysis of historical claim trends, investment rates of return and expectation on the future development of claims. The process of establishing this provision necessarily involves risks which could cause the actual results to deviate, perhaps substantially, from the best determinable estimate.

# 5) Cash and Investments

Cash consists of cash net of cheques issued in excess of amounts on deposit.

Cash equivalent investments have a total principal amount of \$44.0 million (2014 - \$80.3 million) comprised of provincial short-term deposits with effective interest rates of 0.42% (2014 - 0.93% to 0.94%), with interest receivable at varying dates.

The Corporation has an unsecured operating line of credit with its principal banker in the amount of \$5.0 million (2014 – \$5.0 million). There were no drawdowns against this line of credit at August 31, 2015 (2014 – nil).

# **Cash and Investments**

(in thousands of Canadian dollars)	Financial Instruments				
			Classified as		
	Classified		Fair Value		
	as	Classified	Through		
	Available	as Held to	Profit or	Non-Financial	Total Fair
As at <b>August 31, 2015</b>	for Sale	Maturity	Loss	Instruments	Value
Cash and cash equivalents	42,658	-	-	-	42,658
Bonds					
Federal	-	-	176,243	-	176,243
Manitoba:					
Provincial	-	-	186,600	-	186,600
Municipal	-	10,210	24,227	-	34,437
Hospitals	-	-	10,513	-	10,513
Schools	-	627,365	-	-	627,365
Other provinces:					
Provincial	-	-	470,674	-	470,674
Municipal	-	-	111,132	-	111,132
Corporations	-	-	54,291	-	54,291
	1	637,575	1,033,680	-	1,671,225
Other investments	2,446	-	-	-	2,446
Infrastructure	-	-	76,807	-	76,807
Equity investments	488,106	-	-	-	488,106
Pooled Real Estate Fund	-	-	209,493	-	209,493
Investments	490,552	637,575	1,319,980	-	2,448,107
Investment property	-	-	-	41,825	41,825
	533,210	637,575	1,319,980	41,825	2,532,590

(in thousands of Canadian dollars)	Financial Instruments				
			Classified as		
	Classified		Fair Value		
	as	Classified	Through		
	Available	as Held to	Profit or	Non-Financial	Total Fair
As at August 31, 2014	for Sale	Maturity	Loss	Instruments	Value
Cash and cash equivalents	78,910	-	-	-	78,910
Bonds					_
Federal	-	-	95,688	-	95,688
Manitoba:					
Provincial	-	-	263,790	-	263,790
Municipal	-	12,261	17,386	-	29,647
Hospitals	-	-	11,211	-	11,211
Schools	-	613,086	-	-	613,086
Other provinces:					
Provincial	-	-	412,116	-	412,116
Municipal	-	-	102,112	-	102,112
Corporations	-	-	51,773	-	51,773
	1	625,347	954,076	-	1,579,423
Other investments	3,834	-	-	-	3,834
Infrastructure	-	-	53,615	-	53,615
Equity investments	580,718	-	-	-	580,718
Pooled Real Estate Fund			198,827	-	198,827
Investments	584,552	625,347	1,206,518	-	2,416,417
Investment property	-	-	-	37,862	37,862
	663,462	625,347	1,206,518	37,862	2,533,189

Gross unrealized gains and gross unrealized losses included in accumulated other comprehensive income on available for sale equity and other investments are comprised as follows:

As at August 31, 2015

, , ,	Unrealized			
(in thousands of Canadian dollars)	<b>Book Value</b>	Gains/(Losses)	Fair Value	
Equity Investments				
With unrealized gains	470,972	93,116	377,856	
With unrealized (losses)	78,420	(31,830)	110,250	
Subtotal – Equity Investments	549,392	61,286	488,106	
Other Investments				
With unrealized gains	3,915	1,562	2,353	
With unrealized (losses)	23	(70)	93	
Subtotal – Other Investments	3,938	1,492	2,446	
Total AFS Equity and Other Investments	553,330	62,778	490,552	

## As at August 31, 2014

	Unrealized				
(in thousands of Canadian dollars)	Book Value	Gains/(Losses)	Fair Value		
Equity Investments					
With unrealized gains	434,275	141,298	575,573		
With unrealized (losses)	5,661	(516)	5,145		
Subtotal – Equity Investments	439,936	140,782	580,718		
Other Investments					
With unrealized gains	1,242	2,127	3,369		
With unrealized (losses)	542	(77)	465		
Subtotal – Other Investments	1,784	2,050	3,834		
Total AFS Equity and Other Investments	441,720	142,832	584,552		

AFS financial assets where the investment's underlying cost is greater than the fair value, the loss has not been recognized in net income either because:

- there is not objective evidence of impairment, or
- the loss is not considered to be significant or prolonged.

#### Fair Value Measurement

Financial instruments that are measured at fair value are classified by their level within the fair value hierarchy. The fair value hierarchy consists of three levels that are defined on the basis of the type of inputs used to measure fair value. The classification cannot be higher than the lowest level of input that is significant to the measurement:

Level 1 – Fair value is determined based on unadjusted quoted prices of identical assets in active markets. Inputs include prices from exchanges where equity and debt securities are actively traded.

Level 2 – Level 2 valuations utilize inputs other than quoted market prices included in Level 1 that are observable, directly or indirectly, for the asset. These inputs include quoted prices for similar assets in active markets and observable inputs other than quoted prices, such as interest rates and yield curves. The fair values for some Level 2 securities were obtained from a pricing service. Pricing service inputs may include benchmark yields, reported trades, broker/dealer quotes and bid/ask spreads.

Level 3 – Fair value measurements using significant inputs that are not based on observable market data are Level 3. This mainly consists of derivatives and private equity investments. In these cases prices may be determined by internal pricing models utilizing all available financial information, including direct comparison and industry sector data. For some investments, valuations are obtained annually. For periods between valuations, management assesses the validity of the valuation for current reporting purposes. The following table presents financial instruments measured at fair value in the Statement of Financial Position, classified by level within the fair value hierarchy.

The following table presents financial instruments measured at fair value in the Statement of Financial Position, classified by level within the fair value hierarchy.

As	at	Aug	ust	31.	2015

(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	128,937	889,263	15,480
Infrastructure	-	-	76,807
Pooled Real Estate Fund	-	209,493	-
Total FVTPL financial assets	128,937	1,098,756	92,287
AFS financial assets			
Cash and cash equivalents	42,658	-	-
Other investments	-	-	2,446
Equity investments	488,106	-	-
Total AFS financial assets	530,764	-	2,446
Total assets measured at fair value	659,701	1,098,756	94,733

# As at August 31, 2014

(in thousands of Canadian dollars)	Level 1	Level 2	Level 3
FVTPL financial assets			
Bonds	51,967	886,688	15,421
Infrastructure	-	-	53,615
Pooled Real Estate Fund	-	198,827	-
Total FVTPL financial assets	51,967	1,085,515	69,036
AFS financial assets			
Cash and cash equivalents	78,910	-	-
Other investments	-	-	3,834
Equity investments	580,718	-	-
Total AFS financial assets	659,628	-	3,834
Total assets measured at fair value	711,595	1,085,515	72,870

Fair value measurement of instruments included in Level 3	FVTPL	-	AFS	
(in thousands of Canadian dollars)	2015	2014	2015	2014
Balance at March 1	71,410	63,469	2,446	3,876
Total gains/(losses)				
Included in net income	2,392	3,431	-	14
Included in other comprehensive income	-	-	-	-
Purchases	18,485	2,136	-	-
Sales	-	-	-	(56)
Balance at August 31	92,287	69,036	2,446	3,834

The fair value of HTM bonds, which include schools and certain municipalities, is based on their carrying value, which approximates market value.

# 6) Investment Income

	August 31,	August 31,
(in thousands of Canadian dollars)	2015	2014
Interest income	26,215	25,458
Gain (loss) on sale of FVTPL bonds	13,211	8,920
Unrealized gain(loss) on FVTPL bonds	(74,335)	21,710
Unrealized gain on pooled real estate	4,646	5,908
Dividends on infrastructure investments	876	542
Unrealized gain on infrastructure investments	2,392	3,430
Dividend income	7,981	7,856
Gain on sale of equities and other investments	4,047	11,056
Gain on foreign exchange	74	3
Income from investment property	1,285	1,402
Investment management fees	(1,907)	(2,397)
Total Investment income (loss)	(15,515)	83,888

# 7) Employee Future Benefits Expense

The total benefits costs included in expenses are as follows:

	August 31,	August 31,
(in thousands of Canadian dollars)	2015	2014
Pension benefits	12,604	11,748
Other post-employment benefits	898	186
Total	13,502	11,934

# 8) Depreciation and Amortization

The total depreciation and amortization included in expenses are as follows:

	August 31,	August 31,
(in thousands of Canadian dollars)	2015	2014
Amortization – Deferred Development	7,024	7,266
Depreciation – Property and equipment	2,893	3,688
Total	9,917	10,954

# **Manitoba Public Insurance Locations**

# **Customer Service**

# Winnipeg

Tel: 204-985-7000

# **Outside Winnipeg**

Tel: 800-665-2410

## **Deaf Access TTY/TDD**

Tel: 204-985-8832

#### **Out-of-Province Claims**

Tel: 800-661-6051

## **Administrative Offices**

# Winnipeg

234 Donald Street Box 6300 R3C 4A4

# **Brandon**

731–1st Street R7A 6C3

## Service Locations

# Winnipeg Service Centres

15 Barnes Street 40 Lexington Park 1284 Main Street 930 St. Mary's Road 125 King Edward Street East 1103 Pacific Avenue 420 Pembina Highway

Service Centre - Main Floor

# **CITYPLACE**

ID Verification and Data Integrity Rehabilitation Management Centre Serious and Long-Term Case Management Centre Bodily Injury Centre

#### **Physical Damage Centre**

234 Donald Street

Holding Compound/Receiving Salvage Commercial Claims 1981 Plessis Road

# **Arborg**

Service Centre 323 Sunset Boulevard

## **Beausejour**

**Service Centre** 848 Park Avenue

#### **Brandon**

Service Centre 731–1st Street

# **Dauphin**

Service Centre 217 Industrial Road

## Flin Flon

**Claim Centre** 8 Timber Lane

## **Portage la Prairie**

**Service Centre** 2007 Saskatchewan Avenue West

#### **Selkirk**

Service Centre 1008 Manitoba Avenue

#### Steinbach

**Service Centre** 91 North Front Drive

## **Swan River**

Claim Centre 125-4th Avenue North

#### The Pas

**Claim Centre** 424 Fischer Avenue

# **Thompson**

**Service Centre** 53 Commercial Place

# Winkler

Service Centre 355 Boundary Trail

For more information contact:

**Manitoba Public Insurance Corporate Communications** 

Room 820, 234 Donald Street P.O. Box 6300 Winnipeg, MB R3C 4A4

